



# THE PORT OF JOHNSTOWN MANAGEMENT COMMITTEE

THE TOWNSHIP OF EDWARDSBURGH CARDINAL

Meeting of January 25, 2023 6:30 pm

Council Chambers, Municipal Office – Spencerville, Ont.

## AGENDA

1. Call to Order
2. Approval of Agenda
3. Disclosure of Pecuniary Interest & the General Nature Thereof
4. Delegations and Presentations
  - Aquatarium
5. Minutes of the previous POJ Committee Meeting
  - Meeting December 19, 2022
6. Business Arising from Previous PMC Minutes (if any)
7. Discussion item
  - Terms of Reference
  - Sharing of Surplus
8. Action/Information Items
  - a) Operation Manager's Report / Capital Budget Report – December
  - b) General Manager's Report / Traffic Report – December
  - c) Investments – 4<sup>th</sup> Quarter update
  - d) Year End Presentation / Pre-audited Financial Statement (package presented at meeting)
  - e) Port of Johnstown Warehouse Lease
  - f) Marine Port & Terminal Market Update H1 2023
9. Approval of Disbursements – Port accounts
10. Council Inquiries or Notices of Motion
11. Chair's Report
12. Question Period
13. Adjournment

**MINUTES  
PORT OF JOHNSTOWN MANAGEMENT COMMITTEE  
MUNICIPAL OFFICE – SPENCERVILLE  
WEDNESDAY, DECEMBER 19, 2022  
6:30 PM**

Present: Mayor Tory Deschamps, Chair  
Deputy Mayor Stephen Dillabough  
Councillor Joseph Martelle  
Councillor Waddy Smail  
Councillor Chris Ward

Staff: Dave Grant, CAO  
Sean Nicholson, Treasurer  
Robert Dalley, General Manager  
Kevin Saunders, Operations Manager  
Mike Moulton, Operations Manager  
Rhonda Code, Office Manager  
Candise Newcombe, Deputy Clerk

1. Call to Order

Mayor Deschamps called the meeting to order at 6:30 p.m.

2. Approval of Agenda

**Moved by:** J. Martelle

**Seconded by:** C. Ward

That Committee approves the agenda as presented.

Carried

3. Disclosure of Pecuniary Interest & the General Nature Thereof – None

4. Delegations & Presentations – None

5. Minutes of the Previous POJ Committee Meeting

a) Regular Meeting – November 23, 2022

**Moved by:** W. Smail

**Seconded by:** C. Ward

That Port Management Committee receives and approves the minutes of the Port Management Committee meeting dated November 23, 2022.

Carried

6. Business Arising from Previous PMC Minutes - None

7. Discussion Items – None

8. Action/Information Items

a) Operation Manager's Report – Capital Report

Port staff provided an overview of the monthly operations report and highlighted the following areas: overall inventory levels, monthly traffic, grain received/shipped, additional rail cars ordered according to customer supplied schedule, maintenance and electrical work completed, an overview of capital project progress and electrical savings from 2020 to present.

Committee inquired about projects anticipated to be completed in 2022, work in progress (WIP) projects, anticipated budgetary carry-overs into 2023 and discussed outstanding work required for projects still in progress.

b) General Manager's Report – Traffic Report

Port staff provided an overview of the monthly report and there was a general discussion on the following topics: collective bargaining progress, clarification of the receivables/payables, tentative agreement for lease of the Port warehouse property, Port 2022 surplus, continuation of steel pipe import project, issuance and withdraw of purchase order (PO) for Port warehouse windows, clarified current Port investment status, depreciation/amortization of assets, salt storage and staff shortages.

Committee reviewed the traffic report.

**Moved by:** J. Martelle

**Seconded by:** C. Ward

That Committee received and reviewed items 8a) Operation Manager's Report – Capital Budget Report and 8b) General Manager's Report - Traffic Report.

c) 2022 Port Grain Services Surplus

Committee reviewed the report and discussed mutual benefits to the Township/Port of Johnstown, intention of the proposed recommendation, average annual excess inventory, financial impacts of the transfer, past and future inventory schedule, and shrinkage calculation. There was consensus of Committee to have a future surplus sharing discussion at the January Port Management meeting.

**Moved by:** S. Dillabough

**Seconded by:** W. Smail

That the Port Management Committee recommends that Municipal Council direct the treasurer to transfer \$585,646.46 from the Port General Account into the Dedicated Capital Reserve Fund (98-3819) prior to December 31, 2022 for upcoming Township capital projects.

Carried

9. Approval of Disbursements – Port Accounts

**Moved by:** S. Dillabough

**Seconded by:** C. Ward

That Port of Johnstown Management Committee approves payment of Port invoices circulated and numbered as follows:

Withdrawals Total:	\$373,860.19
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Batch 20	VOIDED
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Batch 21	\$500.00
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Batch 22	\$325,519.08
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Total:	\$326,019.08
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Total of Direct Withdrawals & Batch Listings:	<b>\$699,879.27</b>
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Carried

10. Councillor Inquiries/Notices of Motion - None

11. Chair's Report - None

12. Question Period – The Port GM requested that the Port Management Committee meeting scheduled for January 18 be moved to January 25 to allow additional preparation time.

13. Closed Session – None

14. Adjournment

**Moved by:** W. Smail

**Seconded by:** C. Ward

That the Committee meeting adjourns at 8:14 p.m.

Carried

These minutes were approved by Port Management Committee this \_\_\_ day of \_\_\_\_\_, 2023.

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Chair

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Deputy Clerk



**THE CORPORATION OF THE TOWNSHIP OF  
EDWARDSBURGH/CARDINAL**

**BY-LAW NO. 2017-02**

**A BY-LAW TO ESTABLISH TERMS OF REFERENCE  
AND APPOINT MEMBERS TO THE  
PORT OF JOHNSTOWN MANAGEMENT COMMITTEE**

**WHEREAS** the Municipal Act, 2001, SO 2001, c.25, Section 8 provides authority to enable a municipality to govern their affairs as they consider appropriate;


**AND WHEREAS** the Council of the Corporation of the Township of Edwardsburgh/Cardinal deems it advisable to establish terms of reference and appoint members to the Port of Johnstown Management Committee;

**NOW THEREFORE** the Council of the Corporation of the Township of Edwardsburgh/Cardinal enacts as follows:

1. That the Port of Johnstown shall be directed, managed and controlled on behalf of the Council of the Corporation of the Township of Edwardsburgh/Cardinal by a Committee known as the Port of Johnstown Management Committee.
2. That said Committee shall be composed of the following:  
Patrick Sayeau, Chair  
Peggy Taylor  
Michael Barrett  
Gerry Morrell  
Karie Smail  
Joe Hendriks  
Frank McAuley
3. That the Committee functions and responsibilities are listed in Schedule "A" attached.
4. In carrying out the provisions of this bylaw, the Committee shall at all times be the agent of the Municipal Corporation and while acting bona fide within the limits of the authority of this bylaw, neither the Committee nor any member thereof shall incur any liability by reason of anything done or left undone by the Committee; provided however, that nothing in this paragraph contained shall authorize or empower the Committee to incur any debt, liability or obligation for which the Municipal Corporation shall become liable without having previously obtained the authorization of the Council of the Corporation.
5. In carrying out the provisions of this bylaw, the Committee shall at all times act within the terms of the Transfer Agreement between Canada Ports Corporation and the Corporation of the Township of Edwardsburgh as authorized by Bylaw 2000-23 of the Township of Edwardsburgh.
6. By-law 2015-05 of the Township of Edwardsburgh/Cardinal and all other bylaws inconsistent with this bylaw are repealed as of the day of effect of this by-law.
7. That this by-law will come into force and effect on passage.

Read a first and second time this 28th day of November, 2016.

Read a third and final time, passed, signed and sealed this 23<sup>rd</sup> day of January 23rd, 2017.

  
\_\_\_\_\_  
Mayor

  
\_\_\_\_\_  
D. Clerk



## Schedule "A" By-law 2017-02

### Administration

1. Subject to the approval of Council, the Committee shall formulate policies and regulations for and relating to the administration of the Port of Johnstown, and it shall have the power to recommend to Council the adoption of by-laws and regulations pertaining to the proper conduct of the Port of Johnstown.
2. Citizen representatives on the Committee will be appointed based on identified skill requirements for proper administration of the Port and in accordance with the Council approved appointment policy in force and effect at the time of selection. All committee appointments shall be confirmed by Council by-law.
3. The Mayor shall act as Chair of the Committee, unless otherwise decided by the Committee. Where the Chair of the Committee is selected as someone other than the Mayor by the majority members of the Committee, such appointment shall be confirmed by resolution of Council.
4. All Committee members shall act in accordance with all applicable Township policies and by-laws. Generally the Committee shall make recommendations for Council's subsequent review and decision, unless decision-making authority is otherwise specifically delegated to the Committee within this bylaw.
5. All Committee members shall have one vote on any matter to be considered. Quorum shall be a simple majority.
6. Appointments shall be at the pleasure of Council; however the term of the Committee shall generally coincide with that of Council.
7. The following administrative authority is specifically delegated to the Port Management Committee:
  - a) Decisions with respect to the workplace organization and staffing of the Port of Johnstown, save and except for the employment of the Port General Manager.
  - b) Direction of the work of the Port General Manager including annual performance reviews based on the Personnel Policy Bylaw of the Township.
  - c) Entering into of contract agreements where the term of the agreement does not exceed the term of Council. Where the term of the agreement exceeds the term of Council, Council approval shall be required.
  - d) The setting of honourariums for Committee members.

### Finance

1. Annually no later than March 31 of each year, the Committee shall submit and interpret to the Council of the Corporation an Operating Budget and a Capital Budget for approval.
2. Annually no later than March 31 of the year following, the Committee shall submit and interpret to the Council of the Corporation a statement of the Financial Position of the Port of Johnstown as of December 31.
3. The Committee shall authorize expenditures to the extent they are itemized in the approved annual Operating or Capital Budget. The purchasing policy of the Corporation shall be observed for any

expenditure. Expenditures that exceed the annual approved budget must be authorized by Council of the Corporation.

4. The Committee shall set fees for provision of services or rentals by the Port of Johnstown so as to ensure its continued operation in a business-like and competitive manner.
5. The Committee shall oversee the bank account(s) of the Port of Johnstown, including monthly approval of the disbursements of the Port of Johnstown and monthly reporting of the budget-to-actual position of the Port of Johnstown as well as such other financial information as shall be requested by the Committee on a periodic basis.

Signing authority on the Port of Johnstown operating account shall consist of:

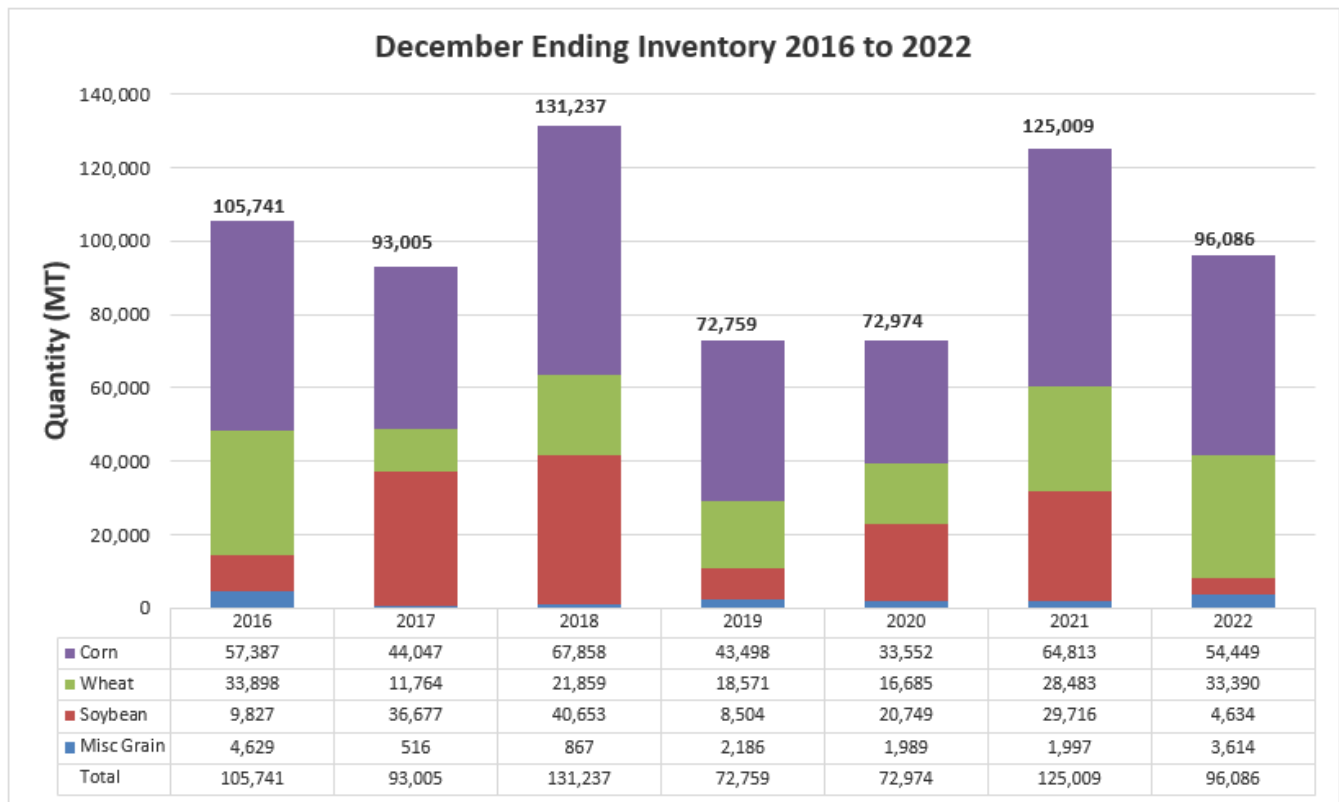
Mayor OR Deputy Mayor AND  
CAO/Clerk OR Treasurer OR Port General Manager

6. The Port Management Committee shall not incur any debt without authorization of the Council of the Corporation of the Township of Edwardsburgh/Cardinal

# OPERATIONS REPORT

## December 2022

Overall grain inventory for the month of December ended at 96,086 MT. The wheat inventory level continues to be above the seasonal average.



Summary of traffic for December:

- Received a total of 36,231 MT of grain via truck.
- Shipped a total of 80,465 MT of grain in the month
  - 70,471 MT by vessel
  - 9,994 MT by truck

Vessels loaded in the month:

Vessel	Cargo	Date	Qty Shipped (MT)
Sunda	Soybeans	07-Dec	19,038
Baie St. Paul	Soybeans	13-Dec	28,166
Federal Hudson	Wheat	27-Dec	23,267

The last (7<sup>th</sup>) sanitary inspection of the year was on December 6<sup>th</sup> and the result was "A".

Ordered rail cars according to customer supplied schedule for the steel pipe project.

Work in the maintenance area during the month included the following:

- Conducted monthly Premise Inspection as per GMP requirements.
- Grain handling equipment inspections and maintenance during vessel loading.
- Tightened marine conveyor BCO1.
- Snow plowing and salting of Port roads and parking lots.
- Inspect #6 receiving conveyor due to increased motor amperage on conveyor. Inspection found the tail pulley sprocket had shifted on the shaft. Tail pulley sprocket was secured in the proper position and motor amperage returned to normal.
- Replaced the south bearing of grain dryer wet leg head pulley.
- Clean all scale and garner roof vents.
- Continue fabricating and installing guards over motor shafts that presently do not have them.
- Completed overhaul of dust fan #1 and began overhaul of dust fan #13.
- Annual inspection and maintenance of rail lofters 5 and 6. No issues were found with these lofters.
- Items from the Work Order Log.
- Weekly and monthly dust system inspections and maintenance.

Work in the electrical area included the following:

- Replaced pressure switch on maintenance department air compressor. Old switch had failed.
- Clean out automatic valves of ship loading conveyors BCO1, 2 and 3. Also lubricated and verified proper functioning of open and close limit switches of these valves.
- Repair sump pump and lights in basement of Admin. Bldg. B.
- Replaced open and close limit switches of annex bin #2 top valve. Limit switches had failed due to moisture entering the switches.
- Replaced hydraulic cylinder of marine scale #4 turnhead. Cylinder was bypassing slightly and not allowing the turnhead to function properly. Will get pricing to repair this cylinder as well as a price on a new one.
- Replaced digital display of #4 lofters soft start.
- Work with technicians from CMC to determine why our grain temperature monitoring system can be somewhat intermittent.
- Repaired starter of Trackmobile.

#### Update to Jan. 19, 2023

#### Electrical Savings (Moving to Class A Program)

Period Covered	GA Class A	GA Class B	Savings
YTD 2020	\$ 82,916	\$ 295,088	\$ 212,172
YTD 2021	\$ 60,580	\$ 186,775	\$ 126,195
YTD 2022	\$ 45,934	\$ 130,967	\$ 85,033
<b>Total</b>			<b>\$ 423,400</b>

As of July 2022 our new Peak Demand Factor is 0.00000884.

Month	Provincial G.A. \$	Port G.A.	Consumption KWH	Demand KW
Dec-22	370,565,483	3,275	239,894	1,262.00

# 2022 CAPITAL BUDGET

Dec. 31, 2022

	Capital Spending	2022 Budget Amount	Actual	Status	Completion	Carryover 2023
1	Paving Projects	\$ 375,000	\$ 272,357	Complete	Q3	
2	Rail Repair	\$ 75,000	\$ 73,000	Complete	Q4	
3	Dock Fenders (includes 65k carryover)	\$ 130,000	\$ 57,475	Complete	Q2	
4	Dock Bollards	\$ 60,000	\$ -	Complete - Incl. in Cimota Proj.	Q3	
5	Roof Repairs	\$ 75,000	\$ 37,299	Complete	Q2	
6	Window Replacement	\$ 49,500	\$ 23,111	Complete	Q3	
7	Security Cameras/Fencing	\$ 45,000	\$ 49,969	Complete	Q3	
8	Grain Sampler Dividers	\$ 40,000	\$ 20,072	Complete	Q3	
9	AC unit for CGC grain grading office	\$ 10,000	\$ 5,743	Complete	Q2	
10	Maxon valves for Grain Dryer	\$ 15,000	\$ 13,572	Complete	Q3	
11	Access holds in old shipping bins	\$ 45,000	\$ 20,133	Complete	Q2	
12	New Grain tester for aflatoxin	\$ 7,500	\$ 6,750	Complete	Q2	
13	Replacement of condensate and return lines for boilers	\$ 25,000	\$ 10,228	Complete	Q3	
14	Grain Program Replacement	\$ 200,000	\$ 211,215	Complete	Q4	
15	New Lofter belting for #1 lofter	\$ 20,000	\$ 18,415	Complete - to be installed	Q2	
16	New buckets for #1 Lofter	\$ 30,000	\$ 25,052	Complete - to be installed	Q2	
17	Intercom for Receiving area	\$ 7,500		Complete -(Under 5k expensed)	Q2	
18	Roof Repair/Building Renovations	\$ 850,000	\$ 494,050	Carryover to 2023 - PO Issued Windows	2023	\$ 355,950
19	Transfer Chutes - west end	\$ 100,000		Carryover to 2023 - PO Issued	2023	\$ 100,000
20	Automation of Bin Valves	\$ 500,000	\$ 99,571	Carryover to 2023 - PO Issued	2023	\$ 400,000
21	Bin wall repair	\$ 800,000	\$ 512,351	Carryover to 2023	2023	\$ 285,000
22	Concrete repair work Track Shed - Engineering	\$ 100,000	\$ 31,548	Carryover to 2023	2023	\$ 35,000
23	New Generator	\$ 200,000		Carryover to 2023	2023	\$ 200,000
24	Tooling for cleaning tops of Bins	\$ 7,500		Carryover to 2023	2023	\$ 7,500
<b>Total Capital Budget Approved / 2022 Actual Spending</b>		<b>\$ 3,767,000</b>	<b>\$ 1,981,913</b>			
<b>Carryover for 2023</b>			<b>\$ 1,383,450</b>			
<b>Total 2022 Budget Capital / 2022 Actual + Carryover 2023</b>		<b>\$ 3,767,000</b>	<b>\$ 3,365,363</b>	Under Budget (Potential)	\$ 401,637	
<b>2022 Completed Projects Budget vs 2022 Completed Projects Actual \$\$</b>		<b>\$ 1,209,500</b>	<b>\$ 844,393</b>	Under budget (Actual)	\$ 365,107	



## General Manager's Report – January 25, 2023

### Finances– Month Ending: December 31, 2022

**Summary:** The port finished the month with revenues of \$1.214 million which is below budget by \$286k. The loss in revenue is primarily in grain services due to lower truck receiving and lower storage of corn. Harbour services and Rail services continued to have an increase over 2021. Expenses were \$1.244 million for the month which is over budget by approximately \$600k. This is primarily a result of the port sharing additional surplus with the township. Overall, the port realized a loss of (30K) for the month. Year end results: Presented separately under 2022 Year End Review.

### **Management Fees to the Township**

In 2022, the port has transferred a total payment of \$1,378,626 to the township. (\$792,980 budgeted management fee plus an additional \$585,646 of Port surplus).

### Actuals/Budget/Previous Year

Month Ending: December 31, 2022			
	Dec 2022 Actual	Dec 2022 Budget	Dec 2021 Actual
Revenue	\$ 1,214,154	\$ 1,500,000	\$ 1,345,687
Expenses	\$ 1,244,679	\$ 635,000	\$ 620,354
Surplus/Deficit	\$ (30,525)	\$ 865,000	\$ 725,333
Year to Date – December 31, 2022			
	YTD 2022 Actual	YTD 2022 Budget	YTD 2021 Actual
Revenue	\$ 10,357,627	\$ 8,585,000	\$ 8,665,318
Expenses	\$ 5,526,301	\$ 5,160,000	\$ 4,669,729
Surplus	\$ 4,831,326	\$ 3,425,000	\$ 3,995,589

### Receivables

The port's receivables are in good shape with outstanding invoices 30 days and under.

Cash on Hand: \$6,584,693

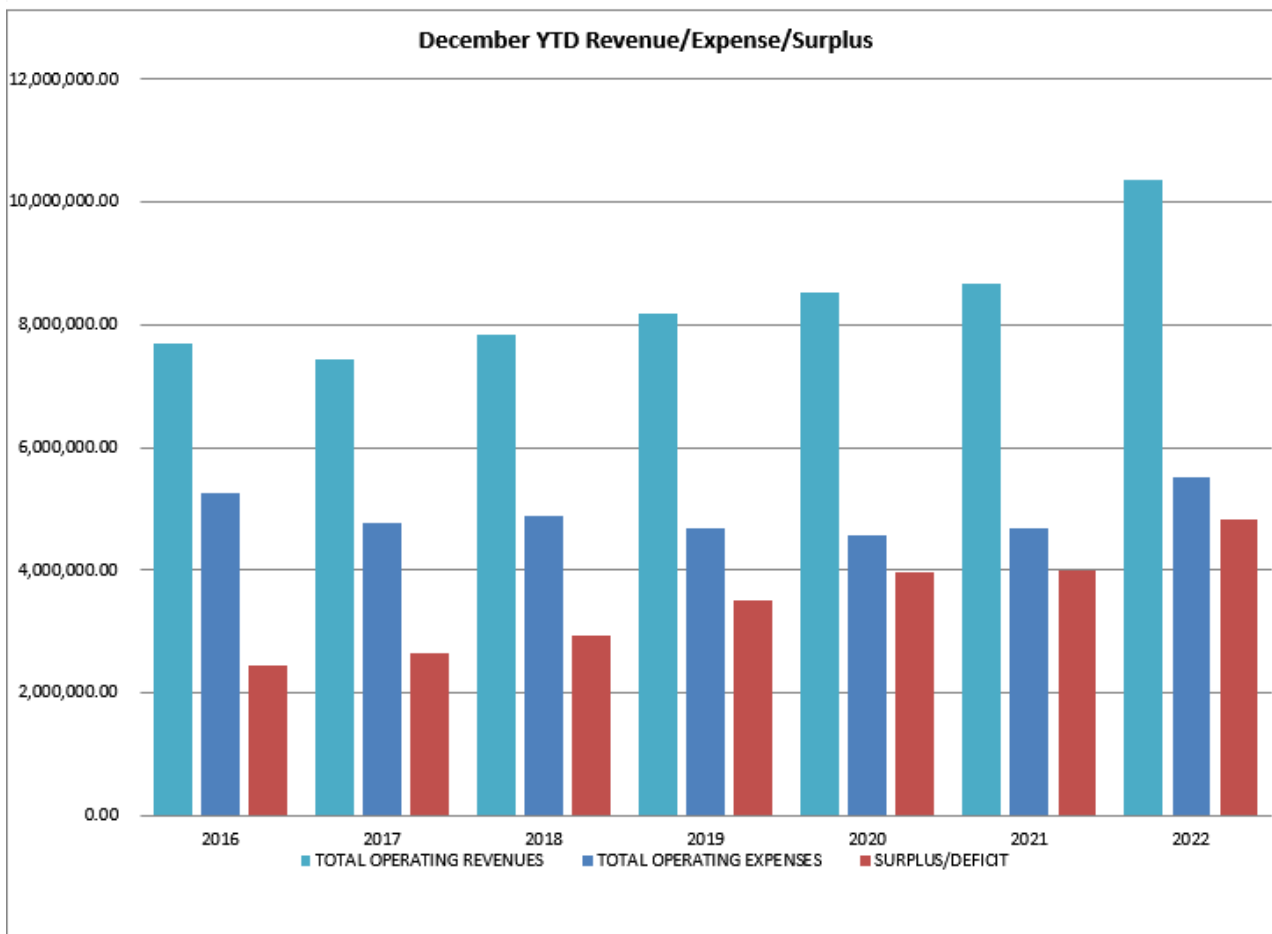
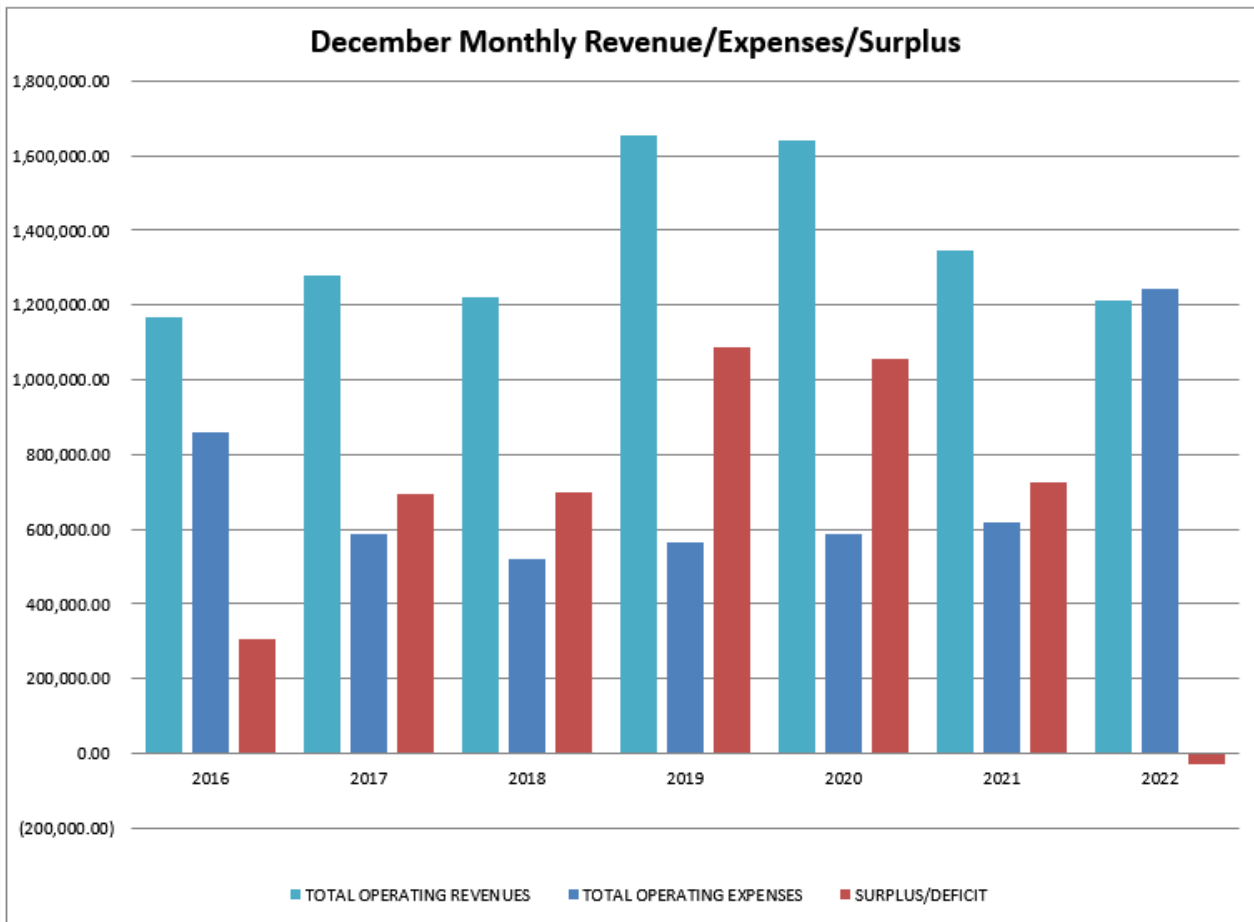
Accounts Receivable: \$1,345,118

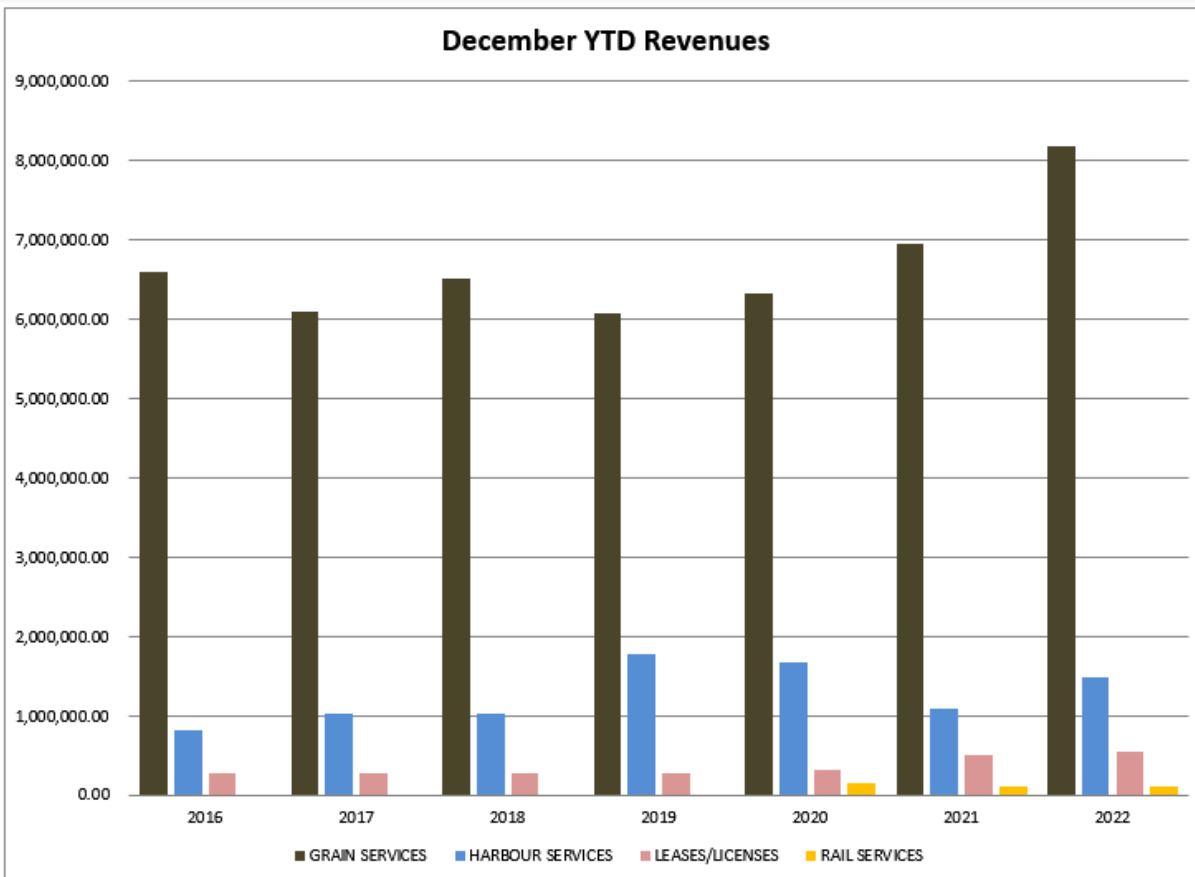
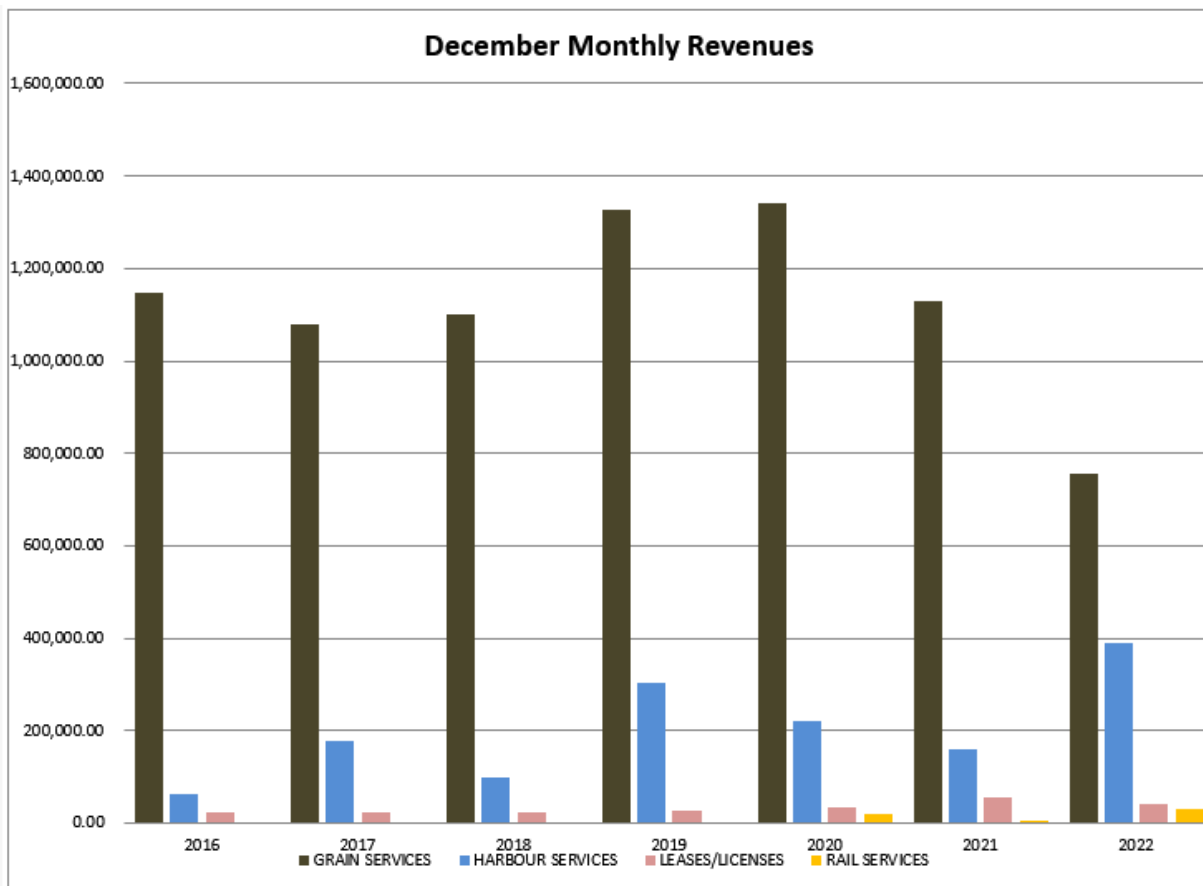
Accounts Payable: \$1,058,825

### Business Report

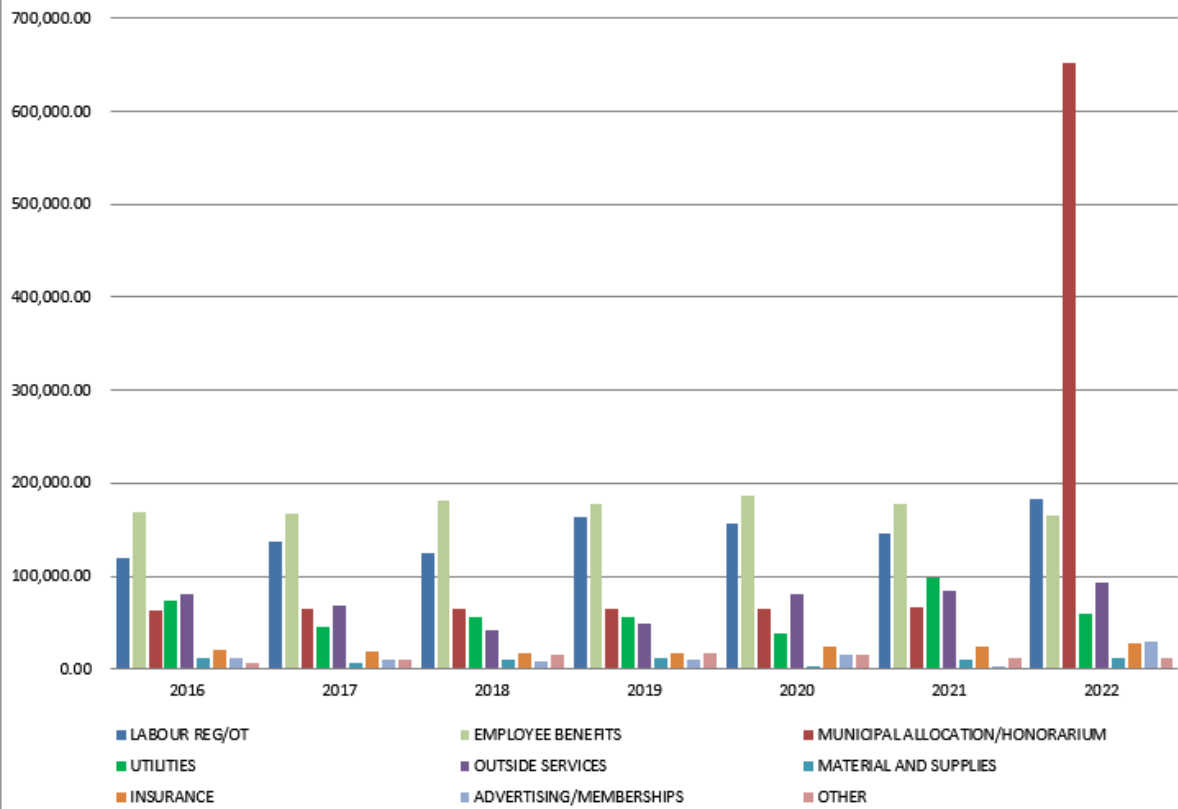
- Collective Bargaining – Negotiations set for March 2&3<sup>rd</sup>.
- Steel pipe project continuing. 40% of pipe has been transferred. Expect four to five weeks to complete.
- POJ Warehouse Update: Received quotes and issued PO on replacing top plastic windows. Continued negotiations on lease with lawyers. Ready for committee/council approval.
- Met with an engineering consulting company doing a survey on potential ports for a major project taking place in late 2023/2024.
- Three salt vessels made their way to the port in early January. They were scheduled for late December however they were delayed due to the weather. All salt was transferred and/or tarped immediately.
- Staff worked on Year End Review and Salt Management information in preparation for annual salt management report. Final report is completed by our consultant BluMetric.
- The Port's Financial audit is set to begin January 23.



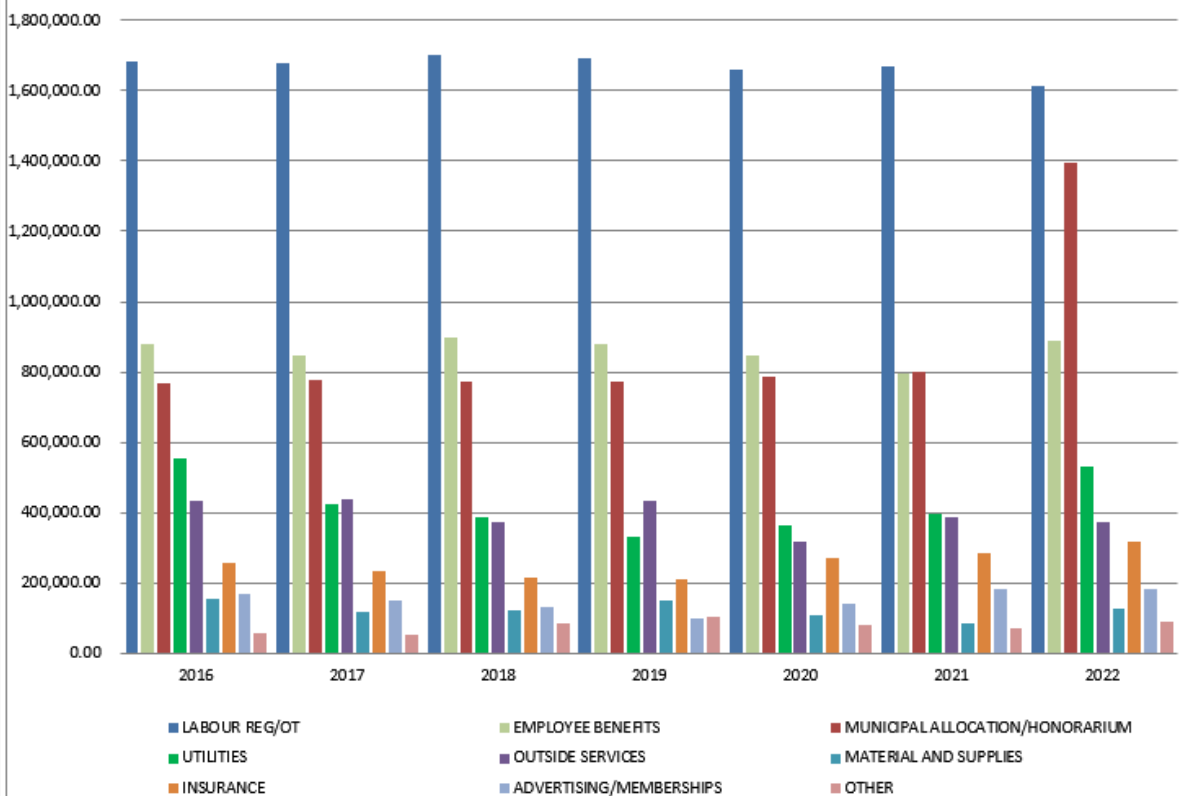




### December Monthly Expenses



### December YTD Expenses



# PORT OF JOHNSTOWN - YEAR TO DATE TRAFFIC REPORT

Month Ending: December 31, 2022

## RECORDABLE INCIDENTS/INJURIES

	LOST WORK	RESTRICTED WORK	MEDICAL TREATMENT	TOTAL RECORDABLES	FIRST AID	NEAR MISS	LEARNING EVENT
2022	0	0	0	0	2	0	2
2021	0	0	0	0	0	0	2
2020	1	0	3	4	1	1	3
2019	1	1	0	2	2	1	3
2018	1	0	1	2	1	1	2
2017	1	3	0	4	2	1	6
2016	0	1	1	2	2	7	10

## GRAIN TERMINAL REPORT

ELEVATOR TRAFFIC	INWARD	OUTWARD	TOTAL	PREVIOUS YEAR
SHIP		255,809	255,809	276,197
RAIL		1,805	1,805	909
TRUCK	358,353	129,726	488,079	526,956
TOTAL	358,353	387,340	745,693	804,062
TOTAL INVENTORY AT ELEVATOR (TONNES)			96,086	125,009

## HARBOUR TERMINAL REPORT

WHARF TRAFFIC	INWARD	OUTWARD	TOTAL	PREVIOUS YEAR
GRAIN	OVERSEAS	66,135	66,135	71,935
	DOMESTIC	189,674	189,674	204,262
SALT	RAIL	-	-	-
	SHIP	543,723	543,723	397,236
AGGREGATE/WHITE STONE		14,254	14,254	36,356
LIQUID BULK	7,491		7,491	23,996
PROJECT CARGO	181	103	284	
BREAKBULK	30,506		30,506	5,880
TOTAL	581,901	270,166	852,067	739,664

## SHIPS AT BERTH

	MISC	UNLOADING	LOADING	TOTAL	PREVIOUS YEAR
FOREIGN	4	7	4	15	13
DOMESTIC	7	24	12	43	40
TOTAL	11	31	16	58	53

## LABOUR REPORT

CATEGORY	CURRENT YEAR		PREVIOUS YEAR	
	MONTH	YEAR	MONTH	YEAR
LABOUR HOURS ( OPER.)	3,160	31,650	3,368	34,356

## QUALITY REPORT

CGC RATING		1	2	3	4	5	6	7
		MAR-AAA	APR-AAA	MAY-A	JUNE-B/A	AUG-AA	OCT-A	DEC-A
	CURRENT YR							
	PREVIOUS YEAR	FEB - AAA	APR-AAA	JUNE-AA	JULY-AA	SEPT-B	NOV-AA	

**Port of Johnstown Investment Report - 4th Quarter**

						*Previous Balance as of Dec 31, 2021	Current Balance as of December 31, 2022
Investment Company	Account #	Initial Investment Date	Maturity Date	Interest Rate	Original Investment		
1. Scotia HISA	0002476961748211	July 5, 2022	Open	4.60%	\$2,513,057.65		\$2,559,506.14
2. Royal Bank Trust Account	100-120-5	Dec, 2016		4.60%			\$4,958.27
3. Scotia Bank Non-Redeemable GIC - 12 month	000000052398699	June 30, 2022	June 30, 2023	4.20%	\$3,358,673.14		\$3,430,171.47
<b>Total Investments</b>					<u>\$5,871,730.79</u>	<u>\$0.00</u>	<u>\$5,994,635.88</u>

1. Transferred from ONE Investment to Scotia HISA - \$2,513,057.65 on July 5, 2022
2. Transferred from Royal Bank Trust Account to Scotia Bank 12 month GIC- \$3,358,673.14 on June 30, 2022

**Port of Johnstown  
Action Item**

**Committee:** Port of Johnstown Management Committee

**Date:** January 25, 2023

**Division:** Port of Johnstown

**Topic:** Year End Presentation (Includes Pre-audited Financial Statement)

**Purpose:** To receive, accept, and approve the 2022 Year End Review as prepared by management.

**Background:** The Port of Johnstown operates as a separate division of the township and has separate financial accounts and therefore has their own financial statements. The final pre-audited financial numbers are included in the 2022 Year End Report and interpreted to the POJ Management Committee at this port meeting on Jan. 25, 2023. The financial position of the Port must be audited and formally accepted by the Port Management Committee. The port uses MNP LLP as their Professional Chartered Accountants.

**Policy Implications:** The terms of reference by-law 2017-02 Schedule “A” for the Port of Johnstown Management Committee is followed.

**Recommendations:**

- That the Port Management Committee receives the 2022 Year End Review report, and that this includes receiving the financial statement as per By-Law 2017-02 Schedule “A” and that these financial statements be submitted and interpreted to council.

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Robert Dalley  
General Manager, Port of Johnstown

# Port of Johnstown 2022 Year End Review



Port of Johnstown

TWP  
**EC**  
CA | **EDWARDSBURGH CARDINAL**

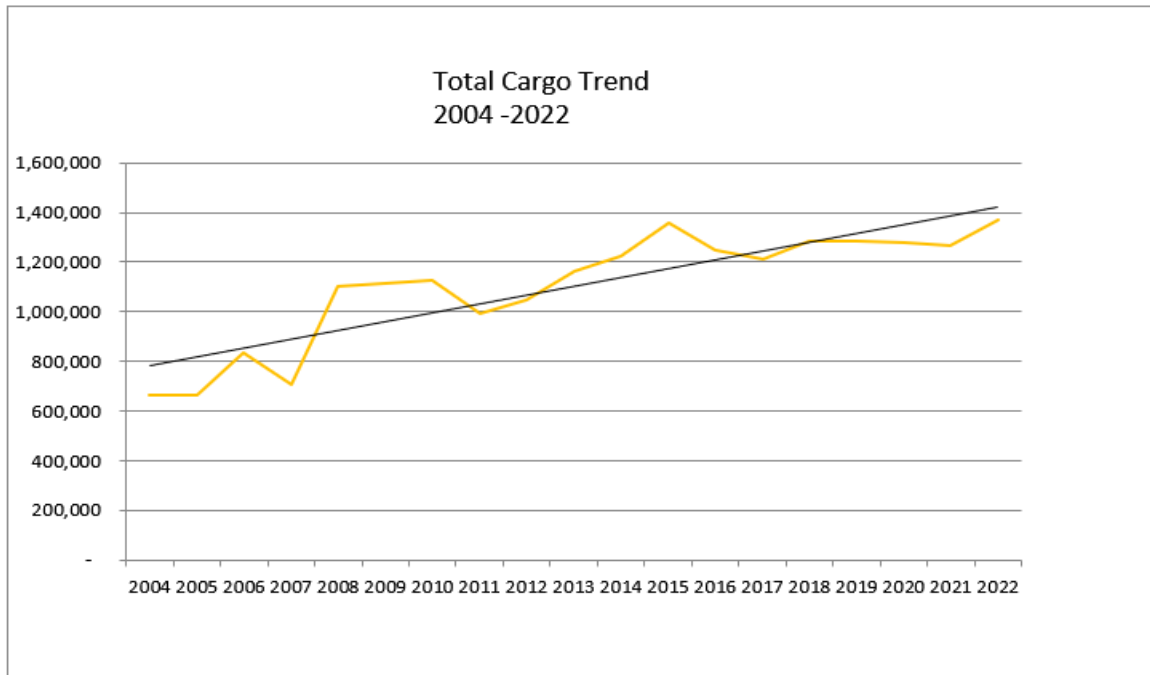
Date: Jan.25, 2022

## Total Cargo 2022

Total cargo processed at the port in 2022 totalled 1,368,091 mt and is the highest year on record for the port. Compared to the first eleven years of operation, the Port's average cargo has increased by 46% and continues to move in a positive direction.

From 2001-2011 average cargo = 856,083 mt

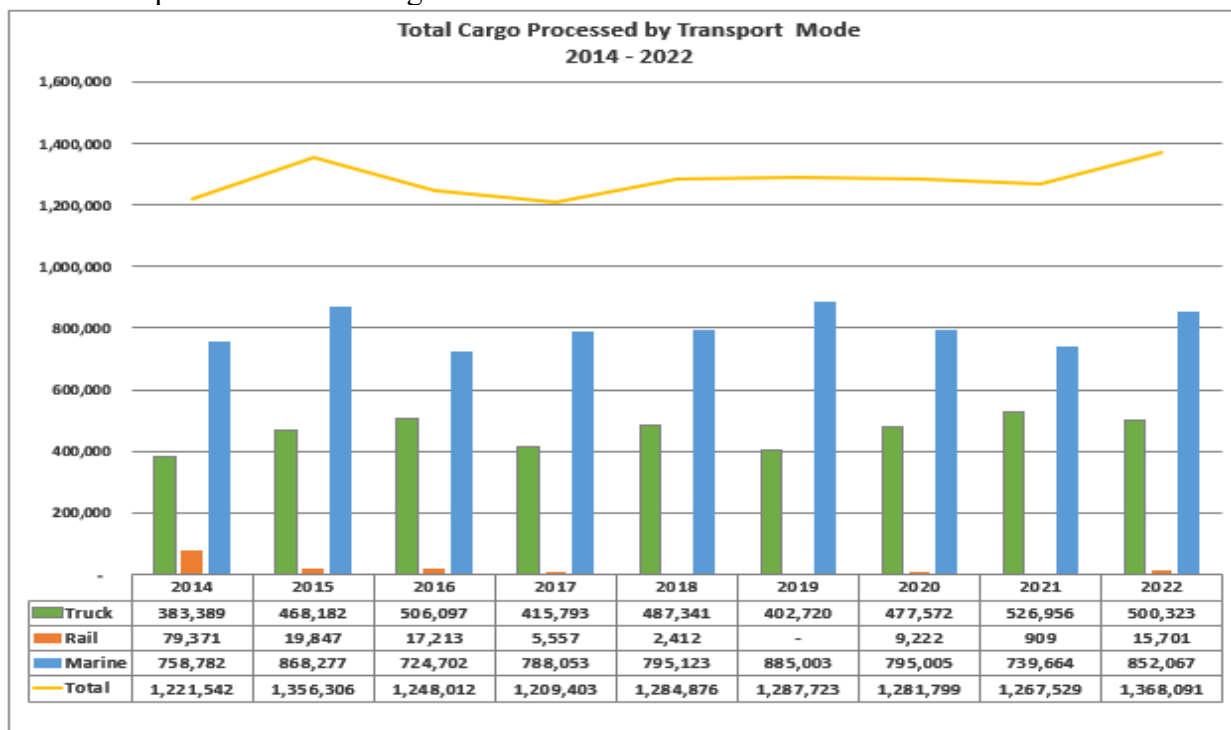
From 2012-2022 average cargo = 1,248,091 mt.



## Tri-modal transport

The Port's marine and grain terminals processed a variety of bulk cargos by vessel, truck, and rail.

Marine transport 62.3% Trucking 36.6% Rail 1.1%

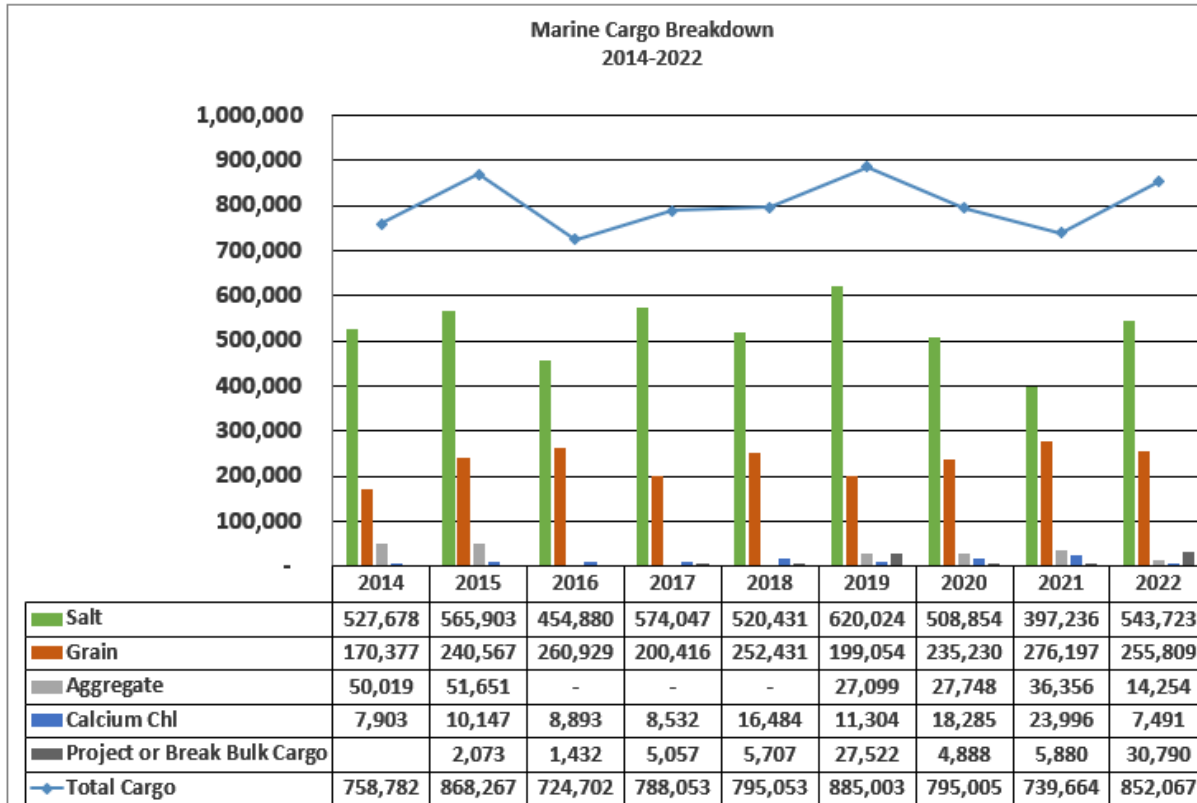




# Marine Business Report

## Cargo

The Port processed a total of 852,067 mt of cargo over its docks in 2022, an increase of 113,062 mt (15%). Notably, salt movement by vessel was up by 146,487 mt (37%), Breakbulk cargo was at a record high with over 30,790 mt received.



## Vessel Traffic Summary

### Number of vessels

Cargo	2016	2017	2018	2019	2020	2021	2022
Bulk Cargo - Salt	24	26	25	30	22	20	23
Bulk Cargo - Grain	16	13	18	13	15	15	16
Project Cargo - Wind Energy	1	1	0	13	0	2	0
Project Cargo	0	0	0	0	0	0	2
Cruise	0	4	1	10	0	0	4
Break Bulk Cargo - Steel	0	2	2	2	1	2	4
Liquid Bulk Cargo - Calcium Chl.	2	2	3	2	3	4	1
Bulk Cargo - Aggregate	0	0	0	1	1	2	1
Other	3	5	5	7	3	8	7
<b>Total</b>	<b>46</b>	<b>53</b>	<b>54</b>	<b>78</b>	<b>45</b>	<b>53</b>	<b>58</b>

Other – Canada Coast Guard Martha L Black made three stops at the port in 2022 as they utilized the Port as their home base to deploy buoys in the St. Lawrence River. The Port was also used by vessels experiencing mechanical issues and requiring maintenance.

## Bulk Cargo



Salt cargo was up 37% (146,487 mt) in 2022. Here we have the CSL Baie Comeau unloading 22,741 mt of salt on December 14<sup>th</sup>. The Baie Comeau dropped off four loads of salt and picked up one load of grain during the 2022 season.



The Algoma Intrepid picked up 14,254 mt of stone on September 20<sup>th</sup>.

## Cruise Vessels



The Ocean Explorer made four stops at the Port of Johnstown in 2022 with daily excursions to Brockville and Upper Canada.

## Project Cargo



The BBC Song arrived on Nov. 29th to drop off 5 pcs of project cargo. This cargo required the use of our CBSA bypass road built in 2017 for over-sized cargo that cannot fit under the international bridge to USA.



## Break Bulk Cargo



The Heerengracht was one of 3 “Salties” that arrived with imported steel pipe destined for western Canada, totaling 28,834 mts.

## Grain Shipments by Vessel



The Miena Desgagnes made three stops at the Port’s Grain Elevator in 2022 moving approximately 30,000 mt of soybean during the month of November. This provided much needed relief for area farmers waiting to bring in additional soybeans to the port.

The Port had a total of 255,809 mt of grain cross the elevator dock in 2022. A total of sixteen vessels arrived at the port, including four ocean vessels destined for foreign markets.

## Vessel Summary – Salt and Grain

### Salt shipments by vessel

Date	Vessel	Commodity	Qty (MT)
Apr 26	Baie Comeau	Salt	28,672
May 5	Algoma Buffalo	Salt	17,419
May 5	Baie Comeau	Salt	28,815
May 21	Whitefish Bay	Salt	28,954
Jun 7	Whitefish Bay	Salt	28,876
Jun 12	Algoma Buffalo	Salt	17,255
Jun 15	Algoma Sault	Salt	10,850
Jul 2	Thunder Bay	Salt	28,728
Jul 24	Baie Comeau	Salt	28,784
Jul 29	Thunder Bay	Salt	28,758
Aug 19	Algoma Conveyor	Salt	22,766
Sept 8	Federal Mayumi*	Salt	11,035
Sept 23	Frontenac	Salt	18,641
Sept 30	RT. Hon. Paul J Martin	Salt	30,376
Oct 17	Atlantic Huron	Salt	27,673
Oct 26	Algoma Intrepid	Salt	24,038
Nov 1	Algoma Conveyor	Salt	18,057
Nov 11	Algoma Sault	Salt	6,816
Nov 22	Thunder Bay	Salt	28,811
Dec 14	Baie Comeau	Salt	28,741
Dec 18	Atlantic Huron	Salt	28,104
Dec 19	Algoma Mariner	Salt	23,309
Dec 26	Atlantic Huron	Salt	28,246
		<b>Total MT</b>	<b>543,723</b>

\* Salt Imported

### Grain Shipments by Vessel

Date	Vessel	Commodity	Qty (MT)
April 1	Cuyahoga	Soybeans	10,168
April 18	Evans Spirit	Soybeans	11,449
Aug 7	Whister*	Soybeans	3,713
Oct 6	Bogdan*	Soybeans	20,117
Oct 13	Thunder Bay	Soybeans	11,617
Oct 28	Baie Comeau	Soybeans	27,563
Nov 4	Miena Desgagnes	Soybeans	9,684
Nov 4	G3 Marquis	Soybeans	29,349
Nov 7	Blair McKeil	Soybeans	11,940
Nov 8	Miena Desgagnes	Soybeans	9,750
Nov 10	Thunder Bay	Soybeans	2,081
Nov 13	Miena Desgagnes	Soybeans	9,756
Nov 23	Thunder Bay	Soybeans	28,151
Dec 2	Sunda*	Soybeans	19,038
Dec 10	Baie St. Paul	Soybeans	28,166
Dec 21	Federal Hudson*	Wheat	23,267
		<b>Total</b>	<b>255,809</b>

\* Import/Export Vessel



## Grain Business Report

The volume of grain received at the Port in 2022 was 358,340 mt, which was down by 69,129 mt from the record high in the previous year. The biggest change from the previous year was the increase in wheat volume and the decrease in the amount of corn received.

The weather is always a concern for crop yields but overall, it was favourable in 2022 which saw excellent yields in the three main commodities of wheat, soybeans, and corn. While the cooler weather in the spring was good for the wheat, it did delay the start of the soybean harvest in the fall by a couple of weeks, which in turn delayed the intake of corn when the corn harvest started.

The challenge with soybeans in 2022 was the amount of available storage space to start harvest. The large wheat crop meant that there was 20,000 mt less storage space than normal at the start of harvest. The later-than-expected start also meant that producers were scrambling to get cargo in place for the first vessel of the harvest. The brokers provided a reasonable vessel schedule that should have allowed a steady flow of soybeans into the Port, however, one vessel arrived six days late which resulted in the cancellation of unload appointments until the vessel arrived.

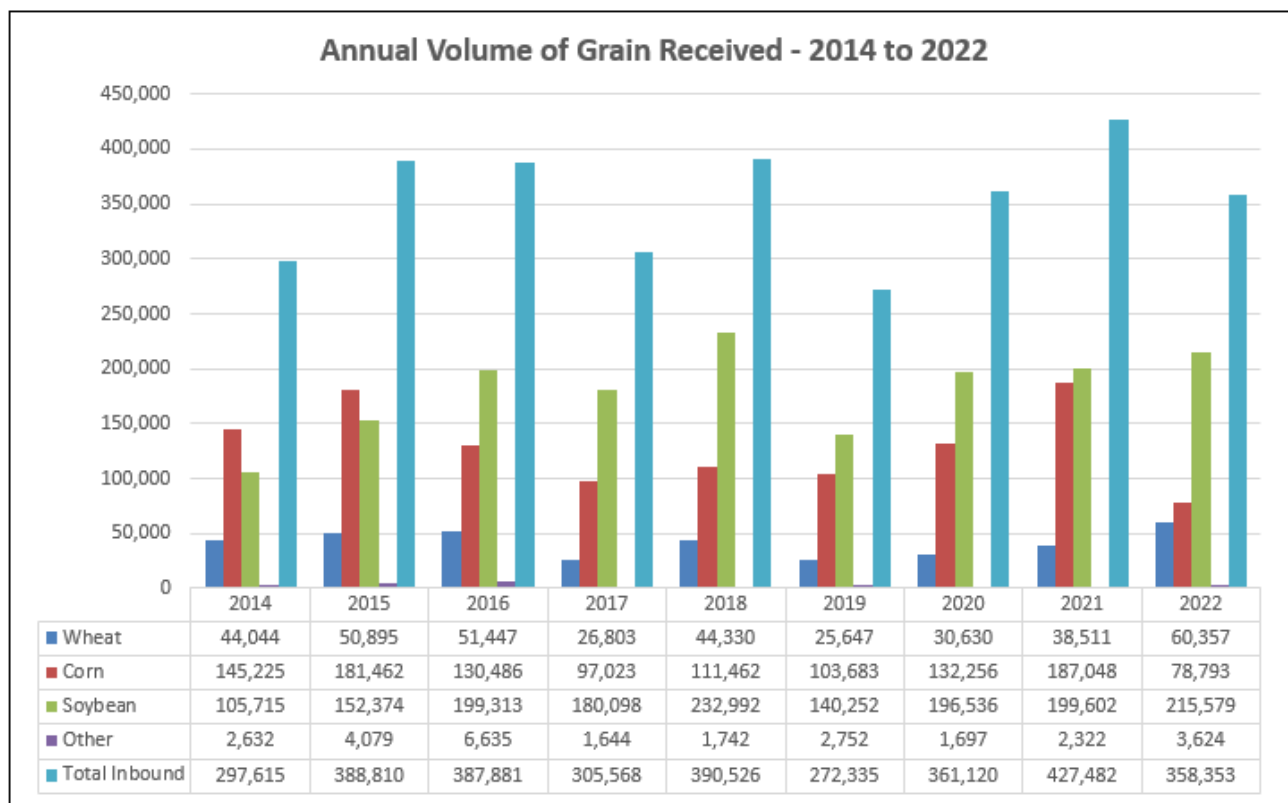
Storage of non-GMO corn continues to be an important aspect of the service that the Port provides.

The Port successfully completed the re-certification audit for its GMP+ Feed Assurance program and retained its certification. The program requires a full re-certification audit every three years, with annual surveillance audits for the other years. To recap, this is a quality program that requires the facility to have procedures in place to ensure our customers that we are receiving, handling, storing, and shipping grain in accordance with recognized best practices for the feed industry. The success of the GMP+ program required the continued input and participation of all employees to make it successful.

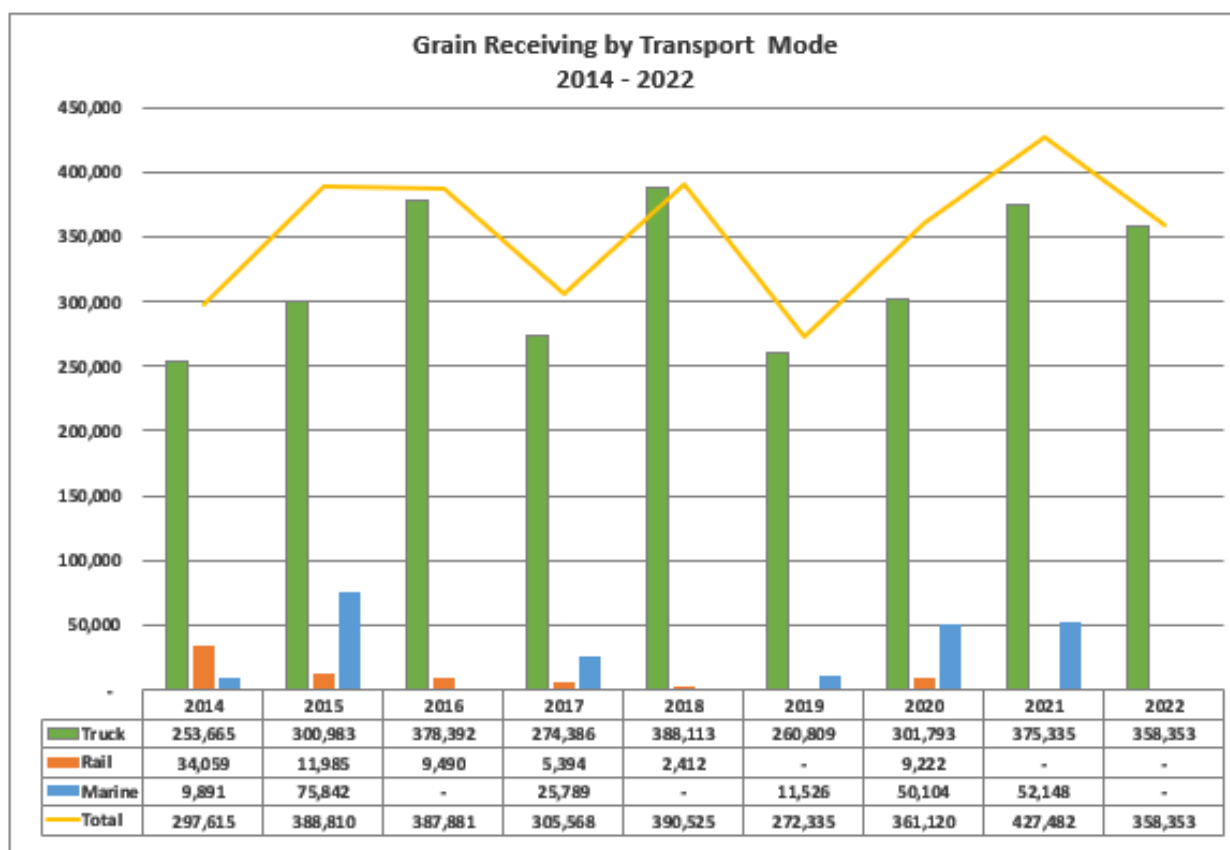
The Port also continues to support our local corn customers by providing extended working hours at night and on weekends to ensure that their production needs are being met.

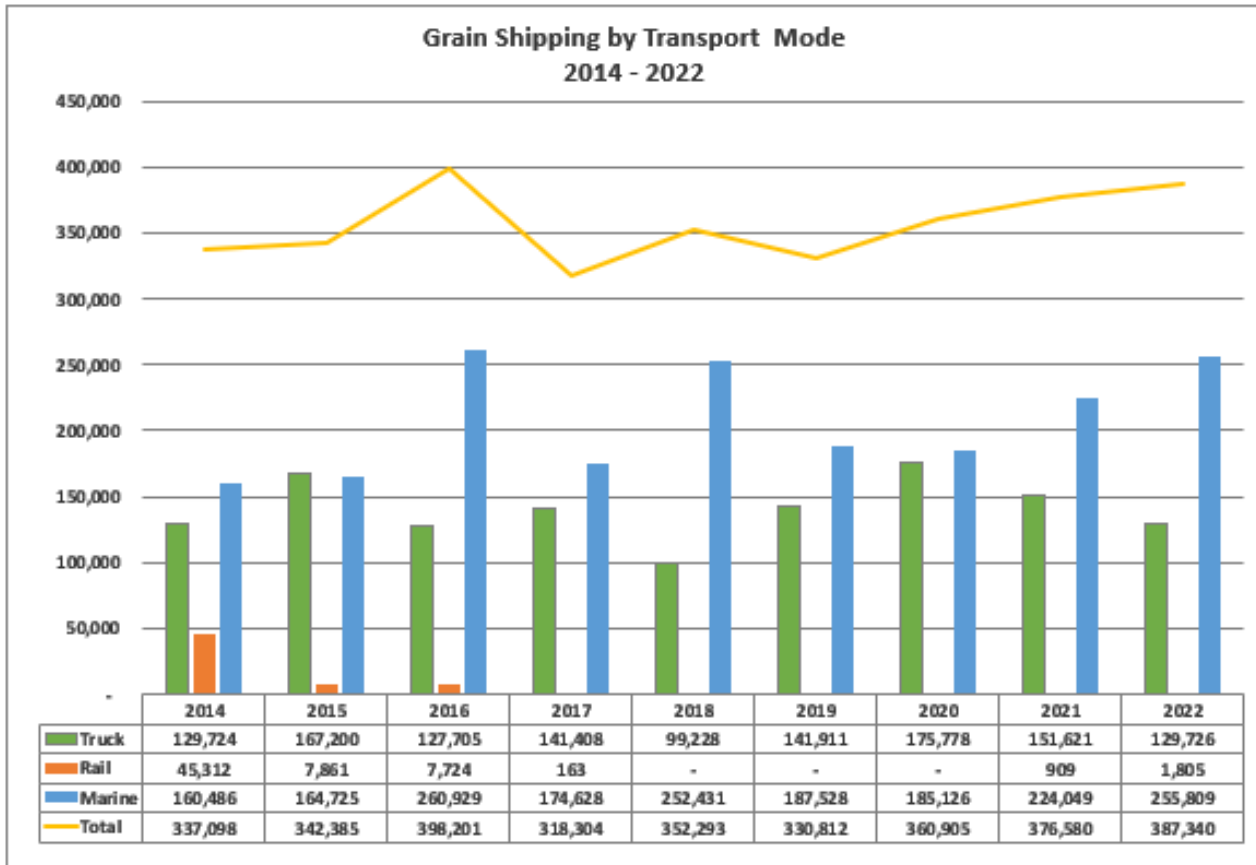


The chart below shows the total volume of each commodity handled per year.



The following charts show the mode of transport used for receiving and shipping grain at the Port.

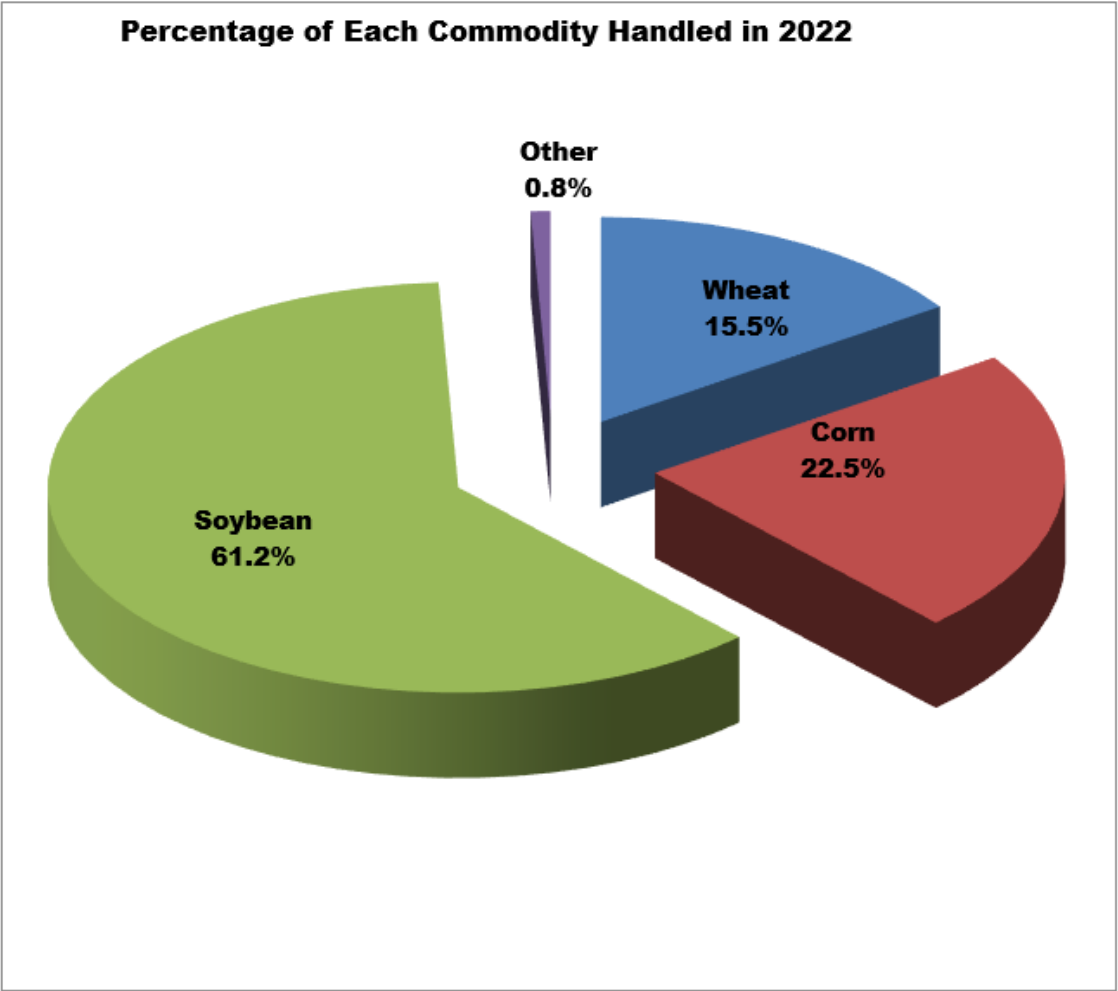




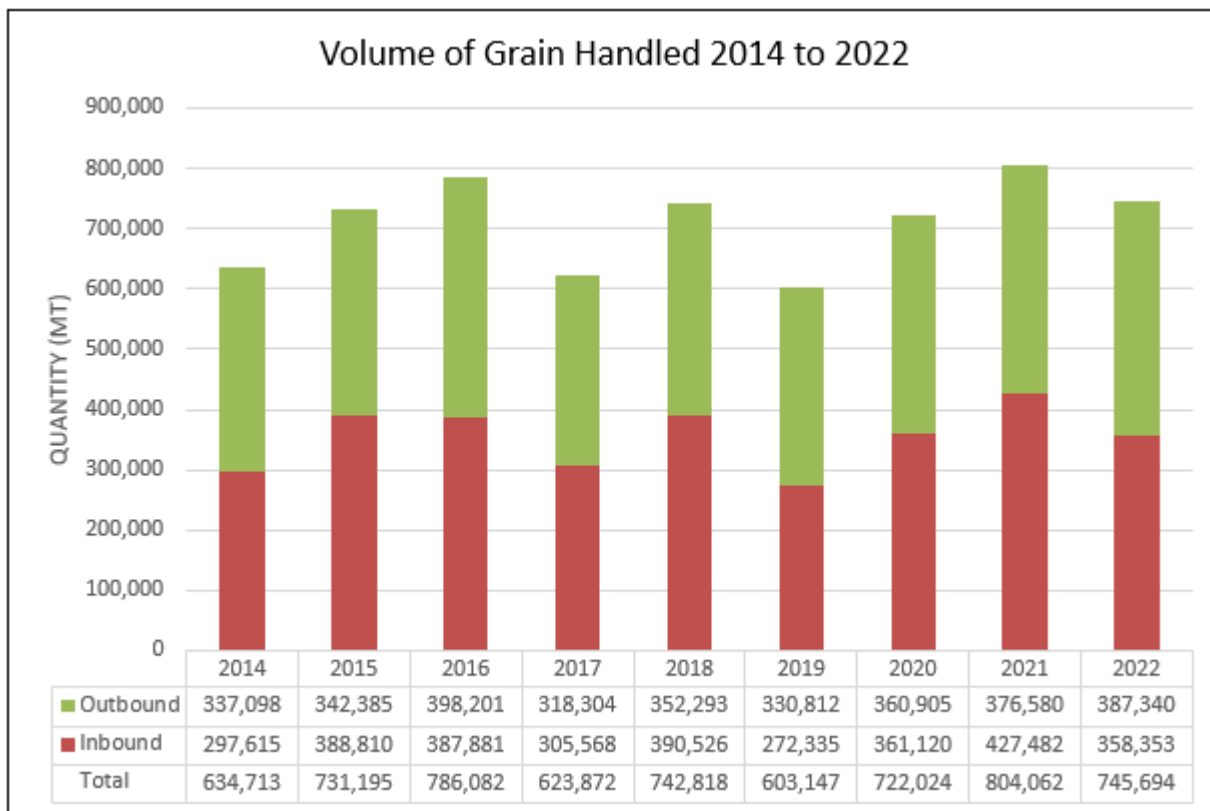
CSL Baie Comeau taking a load of soybeans in October.



The chart below illustrates the volume of each commodity handled by the Port in 2022. The highest volume crop handled by the Port continues to be soybeans.



The chart below highlights the total volume of grain handled per year (receipts and shipments) since 2014.



The wheat handled at the Port was up considerably in 2022 compared to the previous year. The volume received was 60,357 mt which was an increase of 21,486 mt over 2021. The Port had not received this volume of wheat since 2012. The ideal growing conditions in the spring produced record yields which caught all elevators off guard. The quality of wheat at harvest was very good. The preferred crops in this area continue to be corn and soybeans over wheat.

The soybean harvest was once again a busy time at the Port with 215,579 mt received. This is the second highest volume of soybeans received on record and represents an increase of 15,977 mt over the previous year. The challenge during harvest was the vessel arrivals in order to load out soybeans in order to keep the grain moving into the Port.

The 78,793 mt of corn received in 2022 was a decrease in corn volume of 108,000 mt compared to the previous year. It should be noted that in the previous year the Port received 52,147 mt of corn by vessel which is part of the reason for the decline in volume. The other reason for the decline was the lack of available storage space for corn due to the soybean demand and the large quantity of wheat in storage. Unfortunately, the Port was unable to take advantage of the above average yields in the area to get more corn into storage. It is estimated that the Port missed out on between 15,000 and 20,000 mt of corn due to lack of space.

Receipts of non-GMO corn continued in 2022 with 23,565 mt. This is on par with the previous year. The customer continues to be satisfied with the way their corn was handled and with the level of service provided.

## Capital Projects

The total spent on capital projects in 2022 was \$1,981,913 million dollars that covered a variety of projects. A summary of those projects are shown below. It should be noted that a few projects were not completed due to scheduling issues, or deferred as it was determined further work or study was required before proceeding. These projects will carry over to 2023.

The following is a list of some of the projects that were completed in 2022:

### **Bin Wall Repair**



### **New Fenders at the end of Berth #6**



**Riverfront Dock Paving Project – Phase III completed**



**New Roof and Windows at the new POJ Warehouse**





**New HVAC unit for the Vessel Grading Room**



**New Automatic Sampler for Vessel Loading**



**Purchased a new Analyzer for test Vomitoxin**



## Maintenance Report

The maintenance department was busy during the year with many tasks in order to keep the elevator running smoothly. This included annual inspections and preventative maintenance tasks as well as completing projects to obtain improvements geared towards efficiency and reliability. An abbreviated summary of the activities in the maintenance department this year is shown below.

### Maintenance – Electrical

- Installed new components to update the bin temperature monitoring system at the Port.
- Installed new conduits for new fiber optic cable around elevator.
- Troubleshoot and repair controls for dust system fire dampers.
- Replaced electrical power cable to cleaner drive motor.
- Electrical repairs to Trackmobile.
- Repairs to air compressor cooling fan.
- Replace proximity sensor on loading spout #1.

### Maintenance - Mechanical

- Annual cleaning of the cooling section of GSI grain dryer and service dryer unload drag conveyor.
- Installed new UHMW liner in the various chutes and spouts in the building.
- Annual inspection and maintenance of all grain trippers.
- Annual inspection and maintenance of rail and marine shipping lofters.
- Replaces 300 loftler buckets that were damaged on marine loftler #4.
- Install new shafts for the head and tail pulleys on #6 drag conveyor.
- Install new grain sampler on marine loftler #2.
- Annual inspection and maintenance of perimeter fence and gates.
- Annual lubrication of all rotating equipment was completed.
- Annual change out of dust collector bags was completed.
- Patch holes in skin of GSI grain dryer.
- Repair to the auger that transports dust from dust collectors A1 and A2 to the dust tank.
- Weekly, monthly, and quarterly dust system inspections and maintenance.

### Contractors:

- The Electrical Safety Authority conducted their inspections in 2022. All was found to be in order.
- Drapeau Automatic Sprinkler Corp. conducted the annual inspection and verification of our fire alarm system. No issues were found during the testing, and we were given our Certificate of Inspection.
- Annual inspection and certification of PPE for “Working from Heights” and “Confined Space Entry” equipment was performed by a technician from Grainger Canada.
- Unitech performed the annual inspection of the hoisting equipment.
- Schneider Electric sampled and analyzed transformer oil.

## Health and Safety / Training / Environment

Below is a summary of the environmental and health & safety program activities for the 2022 year that were provided by Prevention and Regulatory Solutions Ltd.

### Management Support

- Prepared recommendations for short and longer-term areas of program development and training. Updated recommendations and discussed with management as needed.
- Prepared or updated orientation training plans for new Port employee categories – casual, full-time, administrative, and management. Conducted orientation training sessions for new casual employees (2 groups), full-time maintenance employee (1 person), full-time administrative employee (1 person), and manager (1 person over several sessions.)
- Circulated information to management regarding changes to federal health and safety legislation, applicable provincial legislation, and case law decisions relevant to Port health and safety programs.
- Provided updated program information and training to Port management personnel having responsibilities for contractor safety, emergency action plans, and H&S due diligence.

### General H&S Support

- Reviewed safety committee inspections, safety committee meeting minutes, and incident investigation reports from the previous year, and updated the hazard prevention program (HPP) assessment. Reviewed the new HPP content and recent or planned future safeguards with management, then consulted with the safety committee on adjustments before reissuing the updated assessment.
- Updated the Port lockout listing, lockout procedure, and lockout training program on 3-year cycle, all in consultation with the safety committee. Conducted training sessions for all available Port personnel.
- Organized 2021 and 2022 training records and updated the Port's H&S training matrix. Reviewed changes and methods of entry with Port Administrative Assistant.
- In consultation with the safety committee, made planned updates to the Port health and safety rules, and conducted training sessions for all available Port personnel.
- Reviewed confined space entry (CSE) assessments and permit documents that were expiring on a mandatory 3-year review cycle. Confined spaces involved in these reviews were normal elevator bins (class A), upper house garner bins (classes C and L), basement loft pits (class D), truck unloading pits (classes H and J), and workhouse cleaner bins

## Health and Safety / Training / Environment Cont'd.

(class W). Also provided recommendations for improving rescue plans for elevator scales (Class G). All changes were made in consultation with the CSE team and the safety committee.

- Outlined scope of work and provided support materials to a 3<sup>rd</sup> party firm to conduct 2 training sessions for CSE rescue training.
- Conducted on-site respirator fit testing for all available Port personnel currently available styles of N-95 respirators.

### **Environmental Program Support**

- Reviewed the previous year's (2021) salt shipping data, inspection records, and salt management records in preparation for possible inspection by the Ministry of Environment, Conservation, and Parks (MECP).
- Reviewed the draft annual report for saltwater testing (written by Blu Metric) and provided comments and recommendations to the General Manager.
- Updated training slides in consultation with Port General Manager and conducted an on-line training session for available salt management stakeholders who have responsibilities under the Port salt management program. Training was attended by approximately 20 personnel representing the stevedore, salt owners, and trucking companies.

### **2022 Health and Safety Metrics**

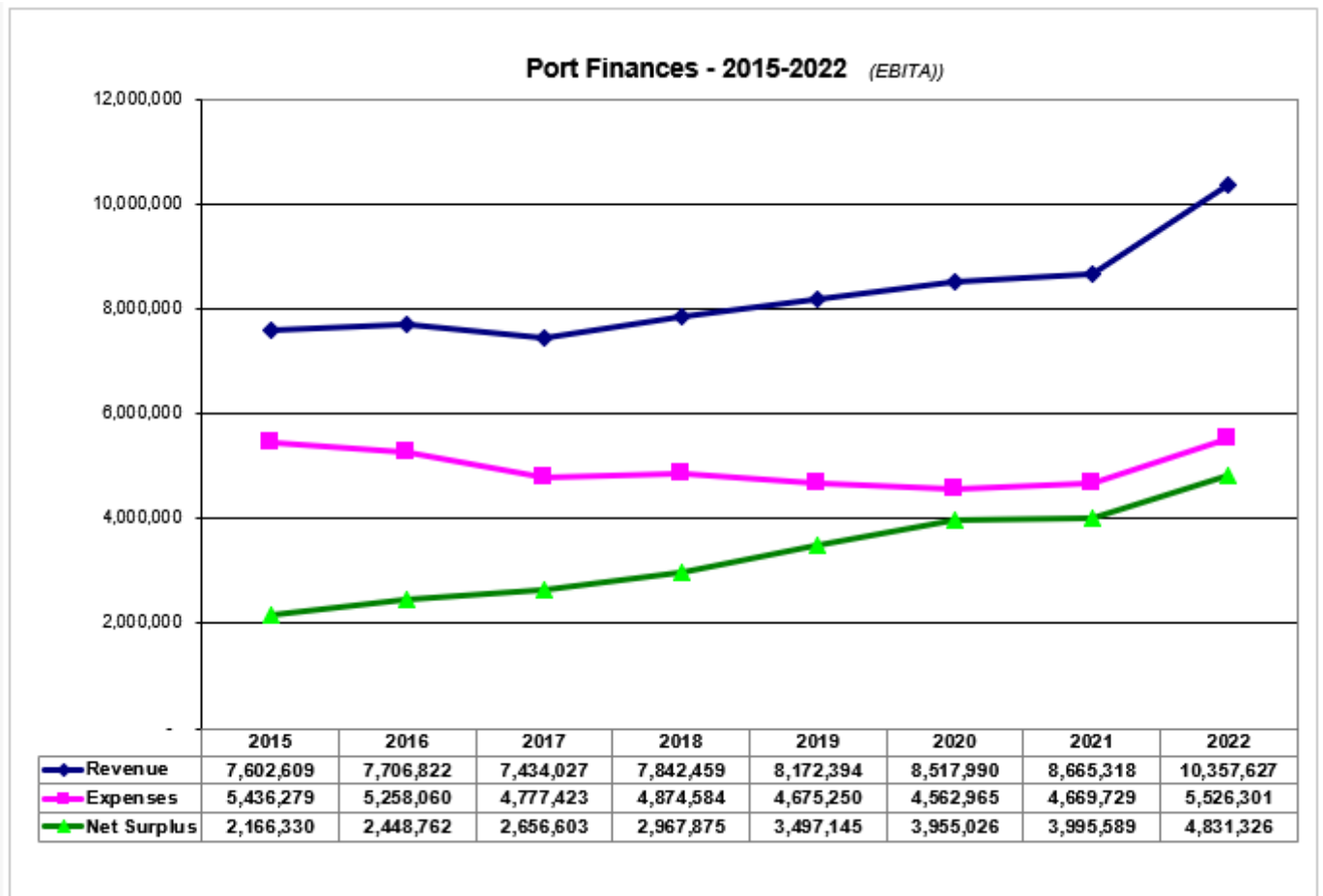
Apart from the training hours, the following performance metrics were provided by the Port Office Manager.

Regular safety committee meetings	12
Special safety committee meetings	6
Workplace Inspections conducted	12
Incident or safety investigations conducted	3
Safety complaints filed	0
Work refusals filed	0
Accidents resulting in medical aid only	0
Accidents resulting in lost work days	0
Lost work days due to accidents	0
Training hours provided by PandRS	52
Approx. training hours by others providers	40



## FINANCIAL REPORT – Pre-audited EBITA

The Port of Johnstown, a division of the Township of Edwardsburgh Cardinal, has completed another very successful year. As detailed in the information below, we have finished 2022 with the highest revenues since the township acquired the Port. Revenues for 2022 increased by 20% resulting in a record surplus of \$4.83 million. This is a 21% increase over 2021 and a 123% increase since 2015.



## 2022 - Revenues/Expenses/Surplus Quarterly Actuals VS Budget

Feb. 23, 2022

2022 BUDGET	1ST QTR	2ND QTR	3RD QTR	4TH QTR	Total
<b>BUDGET REVENUE</b>	<b>1,090,000</b>	<b>1,270,000</b>	<b>1,900,000</b>	<b>4,325,000</b>	<b>8,585,000</b>
<b>ACTUAL REVENUE</b>	<b>1,186,445</b>	<b>1,315,420</b>	<b>2,590,021</b>	<b>5,265,741</b>	<b>10,357,627</b>
<b>BUDGET OPER. EXPENSE</b>	<b>985,000</b>	<b>1,175,000</b>	<b>1,350,000</b>	<b>1,650,000</b>	<b>5,160,000</b>
<b>ACTUAL EXPENSE</b>	<b>1,009,316</b>	<b>1,084,305</b>	<b>1,209,202</b>	<b>2,223,478</b>	<b>5,526,301</b>
<b>BUDGET NET SURPLUS</b>	<b>105,000</b>	<b>95,000</b>	<b>550,000</b>	<b>2,675,000</b>	<b>3,425,000</b>
<b>*ACTUAL SURPLUS</b>	<b>177,129</b>	<b>231,116</b>	<b>1,380,820</b>	<b>3,042,262</b>	<b>4,831,326</b>
2012-2021 Actuals	1ST QTR	2ND QTR	3RD QTR	4TH QTR	Total
2021 REVENUE	836,760	1,287,377	2,223,661	4,317,517	8,665,316
2021 OPERATING EXP.	945,364	1,009,703	1,124,491	1,590,171	4,669,729
<b>2021 NET SURPLUS</b>	<b>(108,604)</b>	<b>277,675</b>	<b>1,099,170</b>	<b>2,727,346</b>	<b>3,995,587</b>
2020 REVENUE	967,003	1,291,866	1,997,000	4,262,122	8,517,990
2020 OPERATING EXP.	980,922	1,043,542	1,076,049	1,462,451	4,562,964
<b>2020 NET SURPLUS</b>	<b>(13,920)</b>	<b>248,324</b>	<b>920,951</b>	<b>2,799,671</b>	<b>3,955,026</b>
2019 REVENUE	1,012,775	1,397,838	1,583,263	4,178,519	8,172,394
2019 OPERATING EXP.	983,681	1,140,643	1,138,321	1,412,605	4,675,250
<b>2019 NET SURPLUS</b>	<b>29,094</b>	<b>257,195</b>	<b>444,942</b>	<b>2,765,914</b>	<b>3,497,145</b>
2018 REVENUE	840,124	1,150,186	1,633,737	4,218,410	7,842,457
2018 OPERATING EXP.	995,233	1,252,738	1,197,547	1,429,065	4,874,583
<b>2018 NET SURPLUS</b>	<b>(155,109)</b>	<b>(102,552)</b>	<b>436,190</b>	<b>2,789,345</b>	<b>2,967,874</b>
2017 REVENUE	789,446	1,268,062	1,617,288	3,759,231	7,434,027
2017 OPERATING EXP.	1,118,701	1,066,194	1,068,904	1,523,624	4,777,423
<b>2017 NET SURPLUS</b>	<b>(329,256)</b>	<b>201,867</b>	<b>548,384</b>	<b>2,235,607</b>	<b>2,656,603</b>
2016 REVENUE	920,382	1,305,343	1,347,954	4,133,144	7,706,822
2016 OPERATING EXP.	1,066,614	1,089,587	1,154,851	1,947,007	5,258,060
<b>2016 NET SURPLUS</b>	<b>(146,232)</b>	<b>215,755</b>	<b>193,102</b>	<b>2,186,136</b>	<b>2,448,762</b>
2015 REVENUE	668,203	1,301,025	1,979,858	3,653,523	7,602,608
2015 OPERATING EXP.	988,047	1,208,856	1,185,003	2,054,371	5,436,278
<b>2015 NET SURPLUS</b>	<b>(319,845)</b>	<b>92,169</b>	<b>794,854</b>	<b>1,599,151</b>	<b>2,166,330</b>
2014 REVENUE	900,947	1,220,444	1,374,870	3,073,567	6,569,827
2014 OPERATING EXP.	1,000,915	1,075,992	1,152,317	1,592,545	4,821,769
<b>2014 NET SURPLUS</b>	<b>(99,969)</b>	<b>144,452</b>	<b>222,553</b>	<b>1,481,022</b>	<b>1,748,058</b>
2013 REVENUE	916,144	876,808	1,260,291	3,445,665	6,498,909
2013 OPERATING EXP.	882,299	936,500	1,031,999	1,570,761	4,421,559
<b>2013 NET SURPLUS</b>	<b>33,846</b>	<b>(59,692)</b>	<b>228,292</b>	<b>1,874,904</b>	<b>2,077,350</b>
2012 REVENUE	1,001,076	1,267,195	1,594,203	2,561,825	6,424,299
2012 OPERATING EXP.	844,654	1,021,032	1,028,383	1,356,966	4,251,036
<b>2012 NET SURPLUS</b>	<b>156,422</b>	<b>246,162</b>	<b>565,820</b>	<b>1,204,859</b>	<b>2,173,263</b>

*\*All values are EBITA*

## 2022 Port Highlights



### **1<sup>st</sup> vessel of the Year!**

The first vessel that arrived in the 2022 shipping season was the Cuyahoga on April 1, 2022. General Manager Robert Dalley and Councillor Stephen Dillabough were on hand to welcome Captain Tim Pryor and present him with a Port of Johnstown hat and golf shirt.



### **In September 2022, the International Plowing Match was held in Kemptville, Ontario.**

Left: The Port provided their transportation wagon to help convey the public back and forth from the parking lot.

Below left: Port Committee members and Port staff volunteered to operate the Port's booth at the event. Below right: The Port of Johnstown was a Platinum sponsor donating \$50,000 to the cause.

Robert Dalley and Mike Moulton present a cheque to IPM chairman Harry Bennett.





## Proud to Support our Canadian Armed Forces.

The Port of Johnstown was chosen as the preferred site to unload 38 rail cars of military vehicles. The entire project took only 7 hours from start to finish and was completed with military precision.



## Port Tours

In 2022, the Port continued to provide tours to various groups including the Ottawa-Rideau Regional SCIA (Soil and Crop Improvement Association) whose Summer Tour 2022 included both the Port of Johnstown and Ingredion in Cardinal. Kevin Saunders, Operations Manager at the port, provided a tour and answered many questions from the inquisitive group of over twenty associates.



## **Community Capital Funding**

In the 3rd year of the program the Port of Johnstown provided capital funds to three local community groups to carry out projects in the community in 2022.

### **Supporting our local Legions**

Organization: Cardinal Royal Canadian Legion received a donation to replace the old, damaged roof on the north side of the building, while the Spencerville Legion received a donation to help replace the flooring in their downstairs area.



### **Rink Divider System**

Organization: South Grenville Minor Hockey Association

To add in proper rink divider systems for Novice hockey so kids have a better opportunity to play hockey with the half-ice rule. Port of Johnstown logo will be added.





## More Donations!



Port staff member Rhonda Code and Stephanie McVitty were on hand to present cheques to Shaun Armitrage from the United Way, Bonnie Pidgeon from the South Grenville Foodbank, and Karie Smail on behalf of the Angel Tree and Youth Outreach Programs.



## Fort Town Charity Run



Actually, this should have been called the Port Town Charity Run. Due to issues with permits etc. the Port received a call from organizer Michel Larose asking if he could stage the event at the Port. It was a huge success with runners of all ages participating. Get Set – GO!

## Aquatarium Exhibit – Coming soon!

The Port of Johnstown is proud to be a major sponsor of the new Aquatarium Exhibit scheduled to open on Family Day, February 20. We are all very excited to be part of this new exhibit at the Aquatarium featuring the Port of Johnstown and its grain elevator. Many times we have been asked, ‘What goes on in that big building of yours?’ You need not wonder any longer. Bring your children and grandchildren to this great learning facility and gain valuable insight to the operations of a grain elevator, with hands-on equipment for your little ones to safely operate.



Mayor Tory Deschamps and Deputy Mayor Stephen Dillabough were on hand at the Aquatarium to get an update on this enormous exhibit scheduled to open soon.

## Retirement Announcement



The Port of Johnstown is proud to announce the retirement of Allan Perrin who decided to pack it in after 31 years of employment at the Port. Al has seen a lot of changes and he was very appreciative of how he was treated over the years. We wish him a long and wonderful retirement. Thanks Al!

## GM – The year in review

Where does the time go? Another year is in the books, and I am proud to report that the Port of Johnstown has had their best year on record. While we still see some lingering effects on the world with the COVID-19 virus, we are hopeful that the worst is over and we can all get back to our pre-pandemic lives.

While reviewing our numbers and reviewing the “Port Highlights”, I was truly amazed at what we have accomplished in 2022. We have a dedicated staff and I cannot thank them all enough for their efforts. Particularly when we get to harvest season and require long hours to keep the grain moving through the elevator. Our staff understands the business and realizes how important this time of year is to the success of our community farmers. Yes, we did have some delays, but I know that we did our best to try and get the vessels into the Port to relieve the congestion.

To our customers, we appreciate and thank you for your loyalty. Please know that we will always strive to make investments towards continuous improvements so that we can provide safe, efficient, and reliable services for both today and into the future.

We could not do this without the support of our Port of Johnstown Management Committee and Town Council who understand the importance of re-investing monies back into the Port, ensuring our sustainability for many years to come.

I want to take a moment to thank our outgoing Port Management Committee members who governed us for the past four years and supported the efforts of Port staff. I would also like to give an additional well deserved thank you to Pat Sayeau who worked as a council and port committee member for eight years and as the mayor for an additional eight years. Your efforts and contribution to the port will not be forgotten. And to all past committee and council members and past employees of the Port, thank you. We are what we are today thanks to you.

I would also like to welcome the new council and future port committee members who have signed up to make a difference to their Port and to their community.

Wishing everyone a healthy and safe 2023,

Robert Dalley  
General Manager  
Port of Johnstown



## **Port of Johnstown Action Item**

**Committee:** Port of Johnstown Management Committee

**Date:** January 25, 2023

**Division:** Port of Johnstown

**Topic:** POJ Warehouse Lease

**Purpose:** To authorize and execute a lease for the Port of Johnstown Warehouse with Greenfield Global Inc.

**Background:** In 2022, the Port of Johnstown purchased a building consisting of 17,500 square feet of warehouse and 6,000 square feet of office space. The purchase also included approximately 36 acres of land.

The office has two floors with each level consisting of 3,000 square feet. The agreement only charges for the lower floor office (3,000 square feet) because the upper level requires extensive renovations and is currently not useable. There is a provision in the lease that if the upper story office becomes useable, the lease will be amended, and the tenant will be charged an additional fee. The lease also includes the two parking lots that are adjacent to the building.

There is a right of way included in the agreement so that the port or subcontractors have access to the lands behind the building. The port plans on developing these lands in the future.

The term of the lease is for 5 years beginning Feb. 1, 2023, with two additional 3-year renewal options. This means that the lease could run for 5, 8 or 11 years at the discretion of the two parties, keeping in mind that the Landlord cannot unreasonably deny the Tenant's option to renew. This is a "net" lease meaning that the tenant will be responsible for all maintenance, utilities, and taxes. The lease has been vetted by our legal counsel and our insurance providers.

**Financial:** The port will receive a fee for the lease based on 20,500 square feet, including 17,500 sq. ft. of warehouse space and 3,000 sq. ft. of office space.

**Policy:** As the lease runs past the present term of this council, a by-law must be approved by council.

**Recommendations:**

- That the Port Management Committee recommends that council approve a lease agreement with Greenfield Global Inc. for a duration of 5 years with two options to renew for an additional 3 years each.
- That the Mayor, Clerk, and General Manager of the port, execute the lease agreement once approved by council.

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Robert Dalley  
General Manager, Port of Johnstown



H1 2023

# Marine Port & Terminal Market Update

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January 2023

## Key takeaways

- The market is facing an uncertain first few months in 2023 as it digests the delayed and complicated 1/1 reinsurance and retro renewal season, where increased demand clashed with a severe capacity crunch as capital providers retrenched.
- For Lloyd's syndicates, in recent years the actions of the Performance Management Directorate have determined whether certain syndicates could continue trading. For 2023 the biggest determinant for some will be the availability of capital.
- 2022 was shaping up to be a year of transition for the specialty market as carriers looked ahead to a predicted downturn; however, it is clear now that this will not occur in 2023.
- As Hurricane Ian and Ukraine have to date impacted primarily non-marine classes, Marine treaty buyers are being penalised more than the losses they have suffered would justify.
- Laser focus on rating adequacy to offset inflation, rising loss costs and more frequent and severe weather events.
- Certain markets are requiring blanket RUBRU exclusions.
- A growing number of buyers may experience lower rate increases as 2023 progresses as they assume more risk through higher deductibles or SIR's, and more insurers achieve rate adequacy.
- Optimal renewal outcomes are achieved by early, focused and high quality submissions with clear differentiating factors.

## Rate predictions

- Whilst some P&T insurers posted overall positive performances for H1'22, others did not.
- The impact of their 1/1 treaty renewals may require some markets to resubmit their 2023 business plans for re-approval. For those that buy an XOL RI programme, there will be a balance between, for example, reducing their Cat agg to offset their RI costs.
- All things being equal, we anticipate risk adjusted rate increases for clean accounts in the following ranges:-
  - » Marine liability: +7.5% - 15% (result dependant on exposure to long tail liability)
  - » Excess liability: +7.5% - 15% (focus will be on whether net premium for share is an optimal use of capital)
  - » Clean Marine Property non-Cat: +10% - 20%
  - » Clean US Marine Property Cat: minimum +25% (very location specific)
  - » Clean LatAm Marine Property Cat: minimum +15% (very location specific).
- To mitigate rate rises, deductibles may need to be reviewed, sub-limits imposed, certain coverages aggregated or conditions tightened to get to the "rate" the markets need.
- Some long-standing exemplary accounts will be rewarded and receive beneficial treatment, whilst under performing or inadequately rated accounts will be subject to larger rises.

## Recent Port and Terminal Market losses

- Latin American bulk terminal – Q4'22: fire PDBI > USD25m
- Hurricane Ian - Q3'22: – although a small P&T loss as it avoided Tampa, it is relevant as it hit the property cat / reinsurance and retro markets.
- Middle Eastern Port - Q2'22: chlorine gas explosion during vessel loading > USD10m
- US LNG terminal explosion - Q2'22: USD7m
- Peruvian LNG Terminal - Q2'22: USD275m (marine tower only - strict liability)
- Latin American bulk terminal - Q1'22: handling equipment PDBI > USD10m
- Hurricane Ida - Q3'21: largest Port related claims being:-
  - » Port Fourchon area ~ USD125m damage – split between London and US markets
  - » Port of New Orleans ~ USD40m
- Indian cyclone - Q2'21: PDBI USD20m
- UK Grain Terminal explosion - Q3'20: GBP90m
- Hurricane Laura - Q3'20: PDBI USD150m
- Four separate vessel allision claims totalling > USD100m since 2020.

The above incidents are in addition to the 2019 losses at ITC Deer Park (USD175m) & NuStar's San Francisco fire (USD75m).

## Market movements

The arrival of IQUW, Inigo and Navium in 2021 has now been absorbed into the market as they renew accounts for the first time.

New capacity for 2023 comes from Everest Re and a revitalised Argo.





# Why are rates not coming down?

Although market conditions were becoming more competitive during 2022 as rate increases moderated, the industry remains laser-focused on profitability. Some significant headwinds remain in 2023, including:

## Cost and (social) inflation

- Labour, steel and freight prices, together with supply chain pressures and increased indemnity awards have caused loss creep. Although insurers have repositioned their books, they are closely monitoring results to ensure that premium rates stay ahead of loss trends and remain adequate.
- At over 10% in Q1'23, inflation erodes the benefits of higher retentions and attachment points, makes pricing and reserving for long tail lines more challenging, leading to more conservative underwriting.

## Varying loss activity by industry and line

- The degree of fallout from the Ukraine war is still unclear. Amidst high stakes and ongoing uncertainty, it feels increasingly likely that the bulk of reserving action on Ukraine will be delayed for months, if not years.
- Cyber losses remain unpredictable.
- Many BI claims still have on-going Covid litigation.
- Impact of deficient Liability reserving across policy years 2013-20 still being felt.

## CAT activity

- Losses from natural catastrophes and non-modelled perils continue at record levels. For example, the main impact of Hurricane Ian on P&T markets is a material increase in RI cost that will add 5-6% to a syndicate's bottom line in 2023.
- The market is healthy enough to pay losses but not provide a meaningful return on capital to investors. Perhaps the fact that Tropical Storm Risk (TSR) has predicted North Atlantic hurricane activity in 2023 will be about 15% below the 1991-2020 30-year norm will bring some relief.

## Treaty renewals

- The cat reinsurance chaos that followed Hurricane Ian has opened up a discussion around whether the dislocation in the reinsurance market will spill over into the underlying insurance space.
- Carriers writing specialty lines, which historically have been propped up by plentiful reinsurance in the form of composite treaties, are reassessing the economics of writing a much smaller book or running more of its net. Exits are expected in some classes (PV is the most cited example), so the demand/ supply imbalance could be further exacerbated if several carriers adopt the same stance.

- In addition to macroeconomic and geopolitical volatility, reinsurers faced an increased frequency of extreme weather events in recent years, which has resulted in some reinsurers shifting away from natural catastrophe to more profitable classes of business. Rising inflation and a looming recession were among the hot topics during this renewal season, as well as cedants' increased demand for reinsurance against a backdrop of tighter capacity. There will be very few (if any) markets that escape without any form of rise in cost, retention or tightening of conditions.

**DESPITE THESE TRENDS, INSURERS ARE SIGNALLING THEIR INTENT TO CAPITALIZE ON CURRENT CONDITIONS AND PURSUE GROWTH.**

The underwriting cycle carries on inexorably. Many thought that the cycle was dead because the last soft market went on for so long – it will come again as hard markets do not last forever, but not in 2023.

## The current capacity in the marine liability market is still generally adequate.

- There is still competition for new business – some of the markets which traded coverage to ameliorate their rating requirements in 2022 might be persuaded to review their stance.
- In H2'22, “as before” renewals were generally unachievable in the commercial market even for those with perfect loss records. It is expected that this trend will continue in H1'23.
- We anticipate less restructuring of line sizes in 2023 than was seen in 2022 with the exception of heavy cat exposed accounts where there will be a trade-off between increased net retentions and higher RI costs.

## Pricing challenges

We are seeing an increased desire by some markets to come back on to accounts that they came off due to management imposed dictats during 2021/2. We therefore expect this to negate to a degree some of the negative buyer trends explained above.

## Marine liability

- During H2'22 insurers achieved risk adjusted renewal rate hikes between 5%–10% on flat, clean exposures; this compares with minimum rate increases of at least 10%-20% in H1'22.
- 1st excess liability policies now considered “working layers” so are rated accordingly.
- Underwriting discipline is being maintained regarding the minimum price for capacity (or indeed for a line). The lack of recent inflationary rises on long, high excess layer stretches has given the perception that they are under-priced.

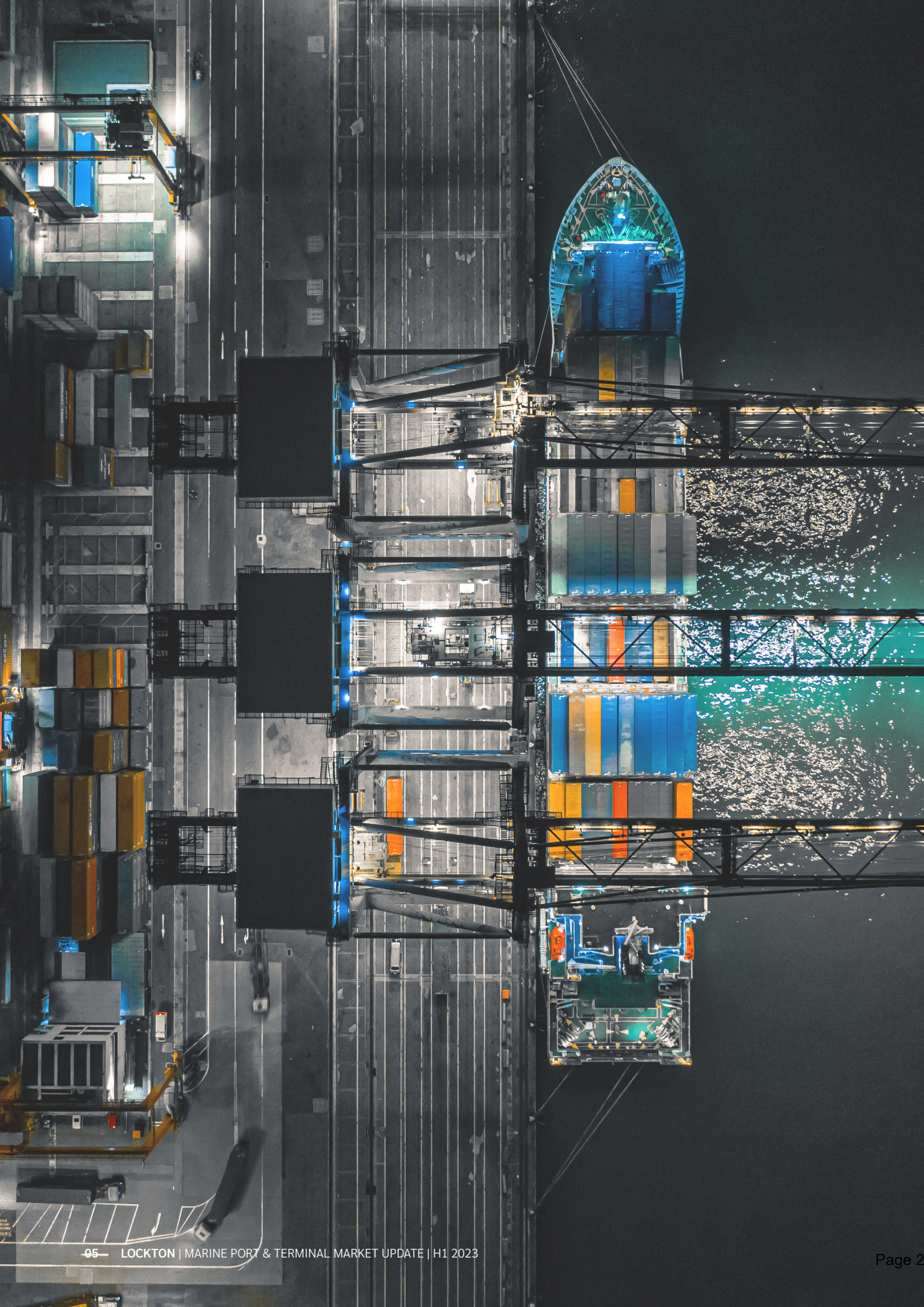
## Marine Property

- Accounts that were re-rated in 2021 were treated more leniently in 2022.
- While rates are stabilizing for some property/ casualty buyers, Insureds with less favourable risk profiles or challenging loss exposures will continue to see rate increases in 2023.
- Wet bulk and grain terminals should expect to face challenging renewals – coal terminals too due to ESG concerns.
- Expect continued verticalization, with insurers participating at different price levels to bring placements to completion.
- Hurricanes Ida and Ian between them accounted for over USD100bn of insured claims.

## Our advice - optimal renewal results are achieved with early client and market engagement

- Extend the renewal timeline cycle to at least three months ahead of renewal.
- Engage incumbent insurer early with professional presentations.
- Challenge reserves.
- Follow up on survey recommendations (improved Return on CapEx in a hard market). Poor risks are penalised heavily, so investing in risk improvements is justifiable to the Board.
- Sound out alternative markets to obtain options - consideration should be made to breaking long-term relationships if pricing is the key renewal driver.





*How to differentiate your risk*

**01**

**MAINTAIN ONGOING INSURER DIALOG**

Even after inception, remain connected with underwriters to reinforce ‘out of renewal cycle’ relationships. Expand relationships to include management and claims teams to align on expectations throughout the claims journey.

**02**

**BE PROACTIVE**

The current selective underwriting environment calls for detailed disclosure of business profiles as well as a description of risk management and mitigation efforts. Explain any relevant changes to business models and leverage analytical risk modelling tools. Such differentiation, when combined with sufficient lead time for underwriter review, will result in more positive outcomes.

**03**

**STATEMENT OF VALUES**

Ensure this is refreshed taking into account external inflationary factors.

**04**

**SET RISK TOLERANCE AND APPETITE AT A PORTFOLIO RATHER THAN PRODUCT LEVEL**

Instead of retaining large deductibles on part of your program and small deductibles elsewhere, consider consolidating premium and leveraging it to build scale within a captive.

**05**

**REPORT CLAIMS EFFICIENTLY AND WITH THOROUGH DOCUMENTATION**

Provide regular updates to excess insurers if applicable, especially related to any claim that is nearing 50% of the first attachment.

**06**

**EXPLORE ALL OPTIONS**

Review retentions, scope of coverages, and sub-limits. Consider alternative sources of capacity, long term agreements, renewal discounts, and structured portfolio solutions.

**07**

**UNDERSTAND THE TRUE VALUE OF RESILIENCE**

Be more conscious of your risk exposure particularly when faced by systemic risks like cyber and climate risk.



**THAT** Port of Johnstown Management Committee approves payment of Port invoices circulated and numbered as follows:

- Withdrawals \$348,848.37

**TOTAL \$348,848.37**

- Batch 1 \$195,166.18
- Batch 2 \$16,950.00

**TOTAL \$212,116.18**

**TOTAL OF DIRECT WITHDRAW & BATCH LISTINGS \$560,964.55**

**PORT OF JOHNSTOWN**

Listing of Montly Direct withdrawl Payments for the Port of Johnstown - January 25, 2023

For approval by Committee

	<b>Month</b>	<b>Amount</b>	<b>Withdrawl Date</b>
Payroll Taxes	Dec 15-31	\$26,613.56	05-Jan
Payroll Taxes	Jan 1-14	\$31,776.70	18-Jan
EHT	December	\$3,605.43	15-Jan
HST	December	\$98,939.26	26-Jan
OMERS	December	\$25,595.44	29-Dec
PSAC-Union Dues	December	\$1,479.91	29-Dec
SunLife	January	\$14,884.99	01-Jan
Tomlinson	December	\$567.64	29-Dec
VISA - General Manager	December	\$891.77	10-Jan
VISA - Operations Manager - KS	December	\$454.33	18-Jan
VISA - Operations Manager - MM	December	\$0.00	18-Jan
VISA- Office Manager	December	\$3,098.02	18-Jan
Hydro One	Nov-Dec	\$51,753.19	Dec
Enbridge	Sept-Nov	\$32,308.52	Jan
Bell	December	\$581.07	08-Jan
Cogeco	December	\$169.44	03-Jan
WSIB	December	\$3,433.48	26-Jan
Pitney Bowes	December	\$110.68	28-Jan
Canadian Grain Commission	December	\$52,584.94	26-Jan Billed back to P&H broker
	<b>Total</b>	<b>\$348,848.37</b>	

**PLEASE SIGN AND RETURN TO RHONDA  
THANKS**

## A/P Batch Listing - Payment (APCBTCLZ)

**From Batch Number** [1] To [1]  
**From Batch Date** [01/20/2023] To [01/20/2023]  
**Type** [Entered, Imported, Generated, System, External]  
**Status** [Open, Ready To Post, Posted]  
**Reprint Previously Printed Batches** [Yes]  
**Show Tax Details** [Yes]  
**Show Adjustment Details** [Yes]  
**Show Optional Fields** [Yes]

<b>Batch No.:</b> 1	<b>Description:</b> SYSTEM GENERATED PAYMENT BATCH	<b>Total Amount:</b> 195,166.18
<b>Batch Date:</b> 01/20/2023	<b>Type:</b> System	<b>No. of Entries:</b> 46
<b>Last Edited:</b> 01/20/2023	<b>Status:</b> Open	<b>No. of Checks Printed:</b> 0

<b>Entry No.:</b> 1	System Generated Payment	<b>Document No.:</b> PY000009373	<b>Payment Amt.:</b> 358.06
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<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> ACKL01	ACKLANDS- GRAINGER INC	<b>Account Set:</b> TRADE	SAFETY SUPPLIES, GLOVES ETC - 2022
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
9576281647					0.00	0.00	283.48
9577066492					0.00	0.00	74.58
<b>Total :</b>					0.00	0.00	358.06

<b>Entry No.:</b> 2	System Generated Payment	<b>Document No.:</b> PY000009374	<b>Payment Amt.:</b> 1,462.54
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<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> AJWA01	AJ'S WATER TREATMENT	<b>Account Set:</b> TRADE	2022 WELL WATER MAINT.
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
7027					0.00	0.00	1,321.29
7050					0.00	0.00	141.25
<b>Total :</b>					0.00	0.00	1,462.54

<b>Entry No.:</b> 3	System Generated Payment	<b>Document No.:</b> PY000009375	<b>Payment Amt.:</b> 5,491.80
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<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> ALLI02	ALLIED UNIVERSAL	<b>Account Set:</b> TRADE	VESSEL SECURITY - 2022
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
112715					0.00	0.00	4,068.00

## A/P Batch Listing - Payment (APCBTCLZ)

114487	0.00	0.00	1,423.80
<b>Total :</b>	0.00	0.00	5,491.80

<b>Entry No.:</b> 4	System Generated Payment	<b>Document No.:</b> PY000009376	<b>Payment Amt.:</b> 2,649.85
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<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	BEAR01	BearCom Canada Corp.	<b>Account Set:</b> TRADE	SUPPLIES AND REPAIRS TO RADIOS- 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
5485549					0.00	0.00	2,022.70
5497243					0.00	0.00	627.15
<b>Total :</b>					0.00	0.00	2,649.85

<b>Entry No.:</b> 5	System Generated Payment	<b>Document No.:</b> PY000009377	<b>Payment Amt.:</b> 862.19
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<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	BLUM01	BLUMETRIC ENVIRONMENTAL INC.	<b>Account Set:</b> TRADE	WATER SAMPLING- 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
BM29720					0.00	0.00	862.19
<b>Total :</b>					0.00	0.00	862.19

<b>Entry No.:</b> 6	System Generated Payment	<b>Document No.:</b> PY000009378	<b>Payment Amt.:</b> 4,350.50
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<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	CHRI02	CHRISTIE ALUMINUM PRODUCTS LTD.	<b>Account Set:</b> TRADE	POJ WAREHOUSE FURNACE ROOM - CAPITAL - 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1917					0.00	0.00	4,350.50
<b>Total :</b>					0.00	0.00	4,350.50

<b>Entry No.:</b> 7	System Generated Payment	<b>Document No.:</b> PY000009379	<b>Payment Amt.:</b> 2,327.80
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<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	CLAR02	CLARKE CLEANING SERVICE	<b>Account Set:</b> TRADE	DEC HOUSEKEEPING AND FLOOR WAX- 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2279					0.00	0.00	2,327.80
<b>Total :</b>					0.00	0.00	2,327.80

## A/P Batch Listing - Payment (APCBTCLZ)

Entry No.:	8	System Generated Payment		Document No.:	PY000009380	Payment Amt.:	4,325.00
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01	
Vendor:	CNRR02	CN		Account Set:	TRADE	RAIL SERVICE FEES ON TENARIS PIPE, BILLED TO LOGISTEC	
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0		

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
755728634					0.00	0.00	3,085.00
755743782					0.00	0.00	1,240.00
<b>Total :</b>					0.00	0.00	4,325.00

Entry No.:	9	System Generated Payment		Document No.:	PY000009381	Payment Amt.:	149.55
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01	
Vendor:	CULL01	CULLIGAN OF OTTAWA		Account Set:	TRADE		
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0	BOTTLED WATER- 2022	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1152843					0.00	0.00	149.55
<b>Total :</b>					0.00	0.00	149.55

Entry No.:	10	System Generated Payment			Document No.:	PY000009382	Payment Amt.:	3,585.71
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01		
Vendor:	DALT01	DALTCO ELEC. & SUP. (1979) LTD			Account Set:	TRADE		
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0	ELECTRICAL SUPPLIES, TRANSFORMER OIL TESTING -2022		

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1395937					0.00	0.00	3,405.06
1397746					0.00	0.00	91.62
1399355					0.00	0.00	89.03
<b>Total :</b>					0.00	0.00	3,585.71

Entry No.:	11	System Generated Payment		Document No.:	PY000009383		Payment Amt.:	22.60
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01		
Vendor:	DRIV01	DRIVERCHECK, INC		Account Set:	TRADE	MONTHLY SUBSCRIPTION		
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0			

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
PORT09-1650219					0.00	0.00	22.60
<b>Total :</b>					0.00	0.00	22.60

<b>Entry No.:</b> 12	System Generated Payment	<b>Document No.:</b> PY000009384	<b>Payment Amt.:</b> 75.00
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## A/P Batch Listing - Payment (APCBTCLZ)

**Transaction Type:** Payment      **Payment Date:** 01/20/2023      **Posting Date:** 01/20/2023      **Year - Period:** 2023 - 01  
**Vendor:** DUND04      **DUNDAS SOIL & CROP IMPROVEMENT ASS**      **Account Set:** TRADE      **2023 MEMBERSHIP**  
**Payment Code:** CHECK      **Payment Type:** Check      **Check No.:** 0

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2023 MEMBERSHIP					0.00	0.00	75.00
<b>Total :</b>					0.00	0.00	75.00

**Entry No.:** 13      System Generated Payment      **Document No.:** PY000009385      **Payment Amt.:** 960.50

**Transaction Type:** Payment      **Payment Date:** 01/20/2023      **Posting Date:** 01/20/2023      **Year - Period:** 2023 - 01  
**Vendor:** ELDO01      **ELDON G. THOMSON**      **Account Set:** TRADE      **DUST REMOVAL**  
**Payment Code:** CHECK      **Payment Type:** Check      **Check No.:** 0

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
21579					0.00	0.00	960.50
<b>Total :</b>					0.00	0.00	960.50

**Entry No.:** 14      System Generated Payment      **Document No.:** PY000009386      **Payment Amt.:** 2,303.74

**Transaction Type:** Payment      **Payment Date:** 01/20/2023      **Posting Date:** 01/20/2023      **Year - Period:** 2023 - 01  
**Vendor:** ELEC02      **ELECTRICAL SAFETY AUTHORITY**      **Account Set:** TRADE      **ANNUAL ELECTRICAL SAFETY PROGRAM**  
**Payment Code:** CHECK      **Payment Type:** Check      **Check No.:** 0

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
99327140					0.00	0.00	2,303.74
<b>Total :</b>					0.00	0.00	2,303.74

**Entry No.:** 15      System Generated Payment      **Document No.:** PY000009387      **Payment Amt.:** 341.27

**Transaction Type:** Payment      **Payment Date:** 01/20/2023      **Posting Date:** 01/20/2023      **Year - Period:** 2023 - 01  
**Vendor:** FALC01      **FALCON SECURITY CO.**      **Account Set:** TRADE      **SERVICE TO POJ WAREHOUSE ALARM SYSTEM - 2022**  
**Payment Code:** CHECK      **Payment Type:** Check      **Check No.:** 0

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1000081899					0.00	0.00	111.31
1000082094					0.00	0.00	229.96
<b>Total :</b>					0.00	0.00	341.27

**Entry No.:** 16      System Generated Payment      **Document No.:** PY000009388      **Payment Amt.:** 356.97

**Transaction Type:** Payment      **Payment Date:** 01/20/2023      **Posting Date:** 01/20/2023      **Year - Period:** 2023 - 01  
**Vendor:** FARM01      **FARMERS FORUM**      **Account Set:** TRADE      **JANUARY ADVERTISING**  
**Payment Code:** CHECK      **Payment Type:** Check      **Check No.:** 0

## A/P Batch Listing - Payment (APCBTCLZ)

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
84937					0.00	0.00	356.97
Total :					0.00	0.00	356.97

Entry No.: 17	System Generated Payment		Document No.: PY000009389	Payment Amt.: 138.88
Transaction Type:	Payment	Payment Date: 01/20/2023	Posting Date: 01/20/2023	Year - Period: 2023 - 01
Vendor:	FUTU02	FUTURE OFFICE PRODUCTS	Account Set: TRADE	
Payment Code:	CHECK	Payment Type: Check	Check No.: 0	COPIER CONTRACT- 2022

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
FOP211295					0.00	0.00	138.88
Total :					0.00	0.00	138.88

Entry No.:	18	System Generated Payment	Document No.:	PY000009390	Payment Amt.:	1,152.60
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01
Vendor:	HOUS02	S. HOUSEMAN & ASSOCIATES		Account Set:	TRADE	POJ WAREHOUSE & BIN WALL INV. CAPITAL- 2022
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
023-51					0.00	0.00	395.50
023-52					0.00	0.00	757.10
Total :					0.00	0.00	1,152.60

Entry No.:	19	System Generated Payment		Document No.:	PY000009391	Payment Amt.:	225.00
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01	
Vendor:	HOWA01	HOWARD CAMPBELL & SONS LTD.		Account Set:	TRADE	PORTABLE TOILET RENTAL/CLEANING - 2022	
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0		

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
MR410					0.00	0.00	225.00
Total :					0.00	0.00	225.00

Entry No.: 20	System Generated Payment		Document No.: PY000009392		Payment Amt.: 935.79	
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01
Vendor:	HWSU01	H W SUPPLIES		Account Set:	TRADE	STEEL FOR MAINT.- 2022
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
01439					0.00	0.00	935.79

## A/P Batch Listing - Payment (APCBTCLZ)

<b>Total :</b>	0.00	0.00	935.79
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<b>Entry No.:</b> 21	System Generated Payment	<b>Document No.:</b> PY000009393	<b>Payment Amt.:</b>	77.97
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	JOEC01	JOE COMPUTER	<b>Account Set:</b> TRADE	BACKUP DSL INTERNET
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
177066					0.00	0.00	77.97
<b>Total :</b>					0.00	0.00	77.97

<b>Entry No.:</b> 22	System Generated Payment	<b>Document No.:</b> PY000009394	<b>Payment Amt.:</b>	169.50
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	JONE01	JONES RAIL INDUSTRIES LTD.	<b>Account Set:</b> TRADE	MONTHLY RAIL MAINT.
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
4208					0.00	0.00	169.50
<b>Total :</b>					0.00	0.00	169.50

<b>Entry No.:</b> 23	System Generated Payment	<b>Document No.:</b> PY000009395	<b>Payment Amt.:</b>	6,856.28
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	LASS01	LASSING DIBBEN CONSULTING ENGINEERS	<b>Account Set:</b> TRADE	CONCRETE REPAIR - CAPITAL 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
17108					0.00	0.00	6,856.28
<b>Total :</b>					0.00	0.00	6,856.28

<b>Entry No.:</b> 24	System Generated Payment	<b>Document No.:</b> PY000009396	<b>Payment Amt.:</b>	3,443.11
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	LAWS01	LAWSON-TAYLOR LTD.	<b>Account Set:</b> TRADE	MILLWRIGHT SERVICES - 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
18589					0.00	0.00	3,443.11
<b>Total :</b>					0.00	0.00	3,443.11

<b>Entry No.:</b> 25	System Generated Payment	<b>Document No.:</b> PY000009397	<b>Payment Amt.:</b>	972.27
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01

## A/P Batch Listing - Payment (APCBTCLZ)

Vendor: LEVA01 LEVAC SUPPLY LIMITED Account Set: TRADE SAFETY SUPPLIES - 2022  
 Payment Code: CHECK Payment Type: Check Check No.: 0

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1333924					0.00	0.00	243.26
1334318					0.00	0.00	729.01
Total :					0.00	0.00	972.27

Entry No.: 26 System Generated Payment Document No.: PY000009398 Payment Amt.: 732.24

Transaction Type: Payment Payment Date: 01/20/2023 Posting Date: 01/20/2023 Year - Period: 2023 - 01  
 Vendor: LIME01 LIMERICK ENVIRONMENTAL SERVICES LTC Account Set: TRADE  
 Payment Code: CHECK Payment Type: Check Check No.: 0 WASTE GRAIN REMOVAL

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2022-3516					0.00	0.00	732.24
Total :					0.00	0.00	732.24

Entry No.: 27 System Generated Payment Document No.: PY000009399 Payment Amt.: 116,108.91

Transaction Type: Payment Payment Date: 01/20/2023 Posting Date: 01/20/2023 Year - Period: 2023 - 01  
 Vendor: LVCO01 L.V. CONTROL MANUFACTURING LIMITED Account Set: TRADE  
 Payment Code: CHECK Payment Type: Check Check No.: 0 BIN AUTOMATION - CAPITAL 2022  
 ANNUAL TECH SUPPORT - 2023

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
0000046462					0.00	0.00	3,593.40
0000046566					0.00	0.00	112,515.51
Total :					0.00	0.00	116,108.91

Entry No.: 28 System Generated Payment Document No.: PY000009400 Payment Amt.: 1,293.56

Transaction Type: Payment Payment Date: 01/20/2023 Posting Date: 01/20/2023 Year - Period: 2023 - 01  
 Vendor: MACE01 MacEwen Petroleum Inc. Account Set: TRADE  
 Payment Code: CHECK Payment Type: Check Check No.: 0 DIESEL FUEL - 2022

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
326948					0.00	0.00	1,293.56
Total :					0.00	0.00	1,293.56

Entry No.: 29 System Generated Payment Document No.: PY000009401 Payment Amt.: 230.52

Transaction Type: Payment Payment Date: 01/20/2023 Posting Date: 01/20/2023 Year - Period: 2023 - 01  
 Vendor: MARC01 MARCOLE EXECUTIVE LTD. Account Set: TRADE  
 Payment Code: CHECK Payment Type: Check Check No.: 0 FINAL BILLING FROM OLD GRAIN PROGRAM- 2022

## A/P Batch Listing - Payment (APCBTCLZ)

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2022184					0.00	0.00	230.52
<b>Total :</b>					0.00	0.00	230.52

<b>Entry No.:</b> 30	System Generated Payment	<b>Document No.:</b> PY000009402	<b>Payment Amt.:</b> 556.36
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> MESS01	MESSER CANADA INC. 15687	<b>Account Set:</b> TRADE	<b>WELDING SUPPLIES- 2022</b>
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2105898838					0.00	0.00	539.78
2105918293					0.00	0.00	16.58
<b>Total :</b>					0.00	0.00	556.36

<b>Entry No.:</b> 31	System Generated Payment	<b>Document No.:</b> PY000009403	<b>Payment Amt.:</b> 9,605.00
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> MNP001	MNP LLP	<b>Account Set:</b> TRADE	<b>1ST INSTALLMENT OF AUDIT FEES AS PER SERVICE AGREEMENT - 2022</b>
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
10713188					0.00	0.00	9,605.00
<b>Total :</b>					0.00	0.00	9,605.00

<b>Entry No.:</b> 32	System Generated Payment	<b>Document No.:</b> PY000009404	<b>Payment Amt.:</b> 4,430.73
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> MOTI01	MOTION INDUSTRIES, INC.	<b>Account Set:</b> TRADE	<b>ELEVATOR BUCKETS - 2022</b>
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
ON17-00382545					0.00	0.00	4,430.73
<b>Total :</b>					0.00	0.00	4,430.73

<b>Entry No.:</b> 33	System Generated Payment	<b>Document No.:</b> PY000009405	<b>Payment Amt.:</b> 1,975.24
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> ONSE01	ONSERVE	<b>Account Set:</b> TRADE	<b>IT NETWORK MONITORING</b>
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
64612					0.00	0.00	1,975.24



## A/P Batch Listing - Payment (APCBTCLZ)

	Total :	0.00	0.00	1,975.24
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Entry No.: 34	System Generated Payment	Document No.: PY000009406	Payment Amt.: 440.19
Transaction Type:	Payment	Payment Date: 01/20/2023	Posting Date: 01/20/2023
Vendor:	PETT01	PETTY CASH	Account Set: TRADE
Payment Code:	CHECK	Payment Type: Check	Check No.: 0
Year - Period: 2023 - 01			
VARIOUS RECEIPTS FROM 2022			

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
DEC 31/22					0.00	0.00	440.19
Total :					0.00	0.00	440.19

Entry No.: 35	System Generated Payment	Document No.: PY000009407	Payment Amt.: 565.00
Transaction Type:	Payment	Payment Date: 01/20/2023	Posting Date: 01/20/2023
Vendor:	POST02	POSTAGE BY PHONE	Account Set: TRADE
Payment Code:	CHECK	Payment Type: Check	Check No.: 0
Year - Period: 2023 - 01			
REFILL POSTAGE METER			

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
01-2023					0.00	0.00	565.00
Total :					0.00	0.00	565.00

Entry No.: 36	System Generated Payment	Document No.: PY000009408	Payment Amt.: 350.14
Transaction Type:	Payment	Payment Date: 01/20/2023	Posting Date: 01/20/2023
Vendor:	PRES03	PRESCOTT BUILDING CENTRE	Account Set: TRADE
Payment Code:	CHECK	Payment Type: Check	Check No.: 0
Year - Period: 2023 - 01			
SUPPLIEs FOR MAINT. ON POJ WAREHOUSE			

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
2073894					0.00	0.00	350.14
Total :					0.00	0.00	350.14

Entry No.: 37	System Generated Payment	Document No.: PY000009409	Payment Amt.: 57.60
Transaction Type:	Payment	Payment Date: 01/20/2023	Posting Date: 01/20/2023
Vendor:	PUR001	PUROLATOR COURIER LTD.	Account Set: TRADE
Payment Code:	CHECK	Payment Type: Check	Check No.: 0
Year - Period: 2023 - 01			
SHIPPING CHARGES - 2022			

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
452344883					0.00	0.00	10.27
452433488					0.00	0.00	19.43
452479889					0.00	0.00	27.90
Total :					0.00	0.00	57.60

## A/P Batch Listing - Payment (APCBTCLZ)

Entry No.:	38	System Generated Payment		Document No.:	PY000009410	Payment Amt.:	3,209.20
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01	
Vendor:	SEAW01	SEAWAY DOORS LTD.		Account Set:	TRADE	ADJUST OVERHEAD DOORS POJ WAREHOUSE-2022	
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0		

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
37715					0.00	0.00	3,209.20
<b>Total :</b>					0.00	0.00	3,209.20

Entry No.:	39	System Generated Payment		Document No.:	PY000009411	Payment Amt.:	1,326.82
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01	
Vendor:	SGSE01	SGS ELEVATORS		Account Set:	TRADE	MONTHLY ELEVATOR MAINT.	
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0		

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
107329					0.00	0.00	1,326.82
<b>Total :</b>					0.00	0.00	1,326.82

<b>Entry No.:</b> 40	System Generated Payment		<b>Document No.:</b> PY000009412	<b>Payment Amt.:</b> 2,748.73
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	SKSL01	SKS Law LLP	<b>Account Set:</b> TRADE	LAWYER FEES - 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
46225					0.00	0.00	2,748.73
<b>Total :</b>					0.00	0.00	2,748.73

<b>Entry No.:</b> 41	System Generated Payment		<b>Document No.:</b> PY000009413	<b>Payment Amt.:</b> 55.37
<b>Transaction Type:</b>	Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b>	SOUT10	SOUTH GRENVILLE BEACON	<b>Account Set:</b> TRADE	XMAS/NEW YEAR AD - 2022
<b>Payment Code:</b>	CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
1222					0.00	0.00	55.37
<b>Total :</b>					0.00	0.00	55.37

Entry No.:	42	System Generated Payment		Document No.:	PY000009414		Payment Amt.:	508.78
Transaction Type:	Payment	Payment Date:	01/20/2023	Posting Date:	01/20/2023	Year - Period: 2023 - 01		
Vendor:	STAP02	STAPLES COMMERCIAL		Account Set:	TRADE	OFFICE/COMPUTER SUPPLIES		
Payment Code:	CHECK	Payment Type:	Check	Check No.:	0			

## A/P Batch Listing - Payment (APCBTCLZ)

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
106B0D23					0.00	0.00	466.80
B7D13A75					0.00	0.00	41.98
<b>Total :</b>					0.00	0.00	508.78

<b>Entry No.:</b> 43	System Generated Payment	<b>Document No.:</b> PY000009415	<b>Payment Amt.:</b> 5,835.58
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> STLA02	ST. LAWRENCE TESTING & INSPECTION CC	<b>Account Set:</b> TRADE	ENGINEERING ON CAPITAL PROJECT
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
19D1007					0.00	0.00	5,835.58
<b>Total :</b>					0.00	0.00	5,835.58

<b>Entry No.:</b> 44	System Generated Payment	<b>Document No.:</b> PY000009416	<b>Payment Amt.:</b> 938.64
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> UNIV01	UNIVERSAL SUPPLY GROUP INC.	<b>Account Set:</b> TRADE	MAINT SUPPLIES - 2022
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
964-400465					0.00	0.00	159.26
964-401201					0.00	0.00	374.93
964-401502					0.00	0.00	404.45
<b>Total :</b>					0.00	0.00	938.64

<b>Entry No.:</b> 45	System Generated Payment	<b>Document No.:</b> PY000009417	<b>Payment Amt.:</b> 410.42
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> UPPE02	UPPER CANADA H.V.A.C. SYSTEMS	<b>Account Set:</b> TRADE	INSPECT OF HEATING POJ WAREHOUSE CAPITAL -2022
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
24540					0.00	0.00	410.42
<b>Total :</b>					0.00	0.00	410.42

<b>Entry No.:</b> 46	System Generated Payment	<b>Document No.:</b> PY000009418	<b>Payment Amt.:</b> 192.67
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> WEST06	WEST END MOTORS	<b>Account Set:</b> TRADE	REPAIR TO TRACKMOBILE STARTER
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

A/P Batch Listing - Payment (APCBTCLZ)

Document No.	Sched. No.	Adj. No.	Adj. Reference	Adj. Description	Adjustment	Discount	Amount
34216					0.00	0.00	192.67
Total :					0.00	0.00	192.67

Batch Summary

	Invoice	Adjustment	Discount	Payment	Advance Credit	Bank Amount
Total for Batch 1:	0.00	0.00	0.00	195,166.18	0.00	195,166.18

46 entries printed  
1 batch printed

## A/P Batch Listing - Payment (APCBTCLZ)

**From Batch Number** [2] To [2]  
**From Batch Date** [01/20/2023] To [01/20/2023]  
**Type** [Entered, Imported, Generated, System, External]  
**Status** [Open, Ready To Post, Posted]  
**Reprint Previously Printed Batches** [Yes]  
**Show Tax Details** [Yes]  
**Show Adjustment Details** [Yes]  
**Show Optional Fields** [Yes]

<b>Batch No.:</b> 2	<b>Description:</b> SYSTEM GENERATED PAYMENT BATCH	<b>Total Amount:</b> 16,950.00
<b>Batch Date:</b> 01/20/2023	<b>Type:</b> System	<b>No. of Entries:</b> 1
<b>Last Edited:</b> 01/20/2023	<b>Status:</b> Open	<b>No. of Checks Printed:</b> 0

<b>Entry No.:</b> 1	System Generated Payment	<b>Document No.:</b> PY000009419	<b>Payment Amt.:</b> 16,950.00
<b>Transaction Type:</b> Payment	<b>Payment Date:</b> 01/20/2023	<b>Posting Date:</b> 01/20/2023	<b>Year - Period:</b> 2023 - 01
<b>Vendor:</b> RIVE04	RIVERVIEW SEAMLES EAVESTROUGH	<b>Account Set:</b> TRADE	DEPOSIT FOR MATERIAL - POJ WAREHOUSE CLADDING- CAPITAL
<b>Payment Code:</b> CHECK	<b>Payment Type:</b> Check	<b>Check No.:</b> 0	

<u>Document No.</u>	<u>Sched. No.</u>	<u>Adj. No.</u>	<u>Adj. Reference</u>	<u>Adj. Description</u>	<u>Adjustment</u>	<u>Discount</u>	<u>Amount</u>
EST 1186 DEPOSIT					0.00	0.00	16,950.00
<b>Total :</b>					0.00	0.00	16,950.00

## — Batch Summary —

	<u>Invoice</u>	<u>Adjustment</u>	<u>Discount</u>	<u>Payment</u>	<u>Advance Credit</u>	<u>Bank Amount</u>
<b>Total for Batch 2:</b>	0.00	0.00	0.00	16,950.00	0.00	16,950.00

1 entry printed

1 batch printed